

# Quickr delivers real value



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Belux Lotus User Group

Kris Geens

# Agenda

- **Business Imperatives in Today's Connected World**
- Lotus Quickr product information
- Taking Quickr even further



# Global Market Forces Require Collaboration More than Ever

## Organizations need to:

- ...to connect people globally
- ...to address generational shifts
- ...to break down barriers
- ...to innovate from the bottom up & the outside in
- ...to “know what we know”
- ...to collaborate better
- ...to learn differently



Collaboration is a must in  
our **Connected,**  
**Smarter Planet**



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# Collaboration helps people and organizations... *Work Smarter*

It is about people, the work they do, and how others leverage it.



**Connect** globally with employees, customers and partners to build strong relationships that drive results

**Collaborate** from anywhere to become a more agile, adaptable organization

**Innovate** to leverage the power of participation and generate new ideas

**Optimize** the cost of enabling people

***71% of CEOs plan to place greater focus on external partnerships and collaboration that extends beyond the traditional walls of the enterprise\****

\* Source: IBM Global CEO Study 2008; n = 1106



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# Enterprises need to adapt to a globally connected world

- Teams span the globe
  - Extended enterprises and strategic partnerships
  - Mergers and acquisitions
  - Outsourcing
- Teams are fluid
  - Changing from project to project
  - Crossing organizational boundaries

“WPP...looked at all its employees... as a vast pool of individual specialists who could be **assembled horizontally into collaborative teams**, depending on the unique demands of any given project. And that team would then become **a de facto new company...**”

*Thomas L. Friedman, The World is Flat*

Management models of the future will need to contend...with how to orchestrate a **complex and changing network** of individuals within and outside the boundaries that previously defined “the enterprise”...

*Global Innovation Outlook 2.0  
March 2006*



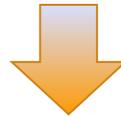
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# A workforce in transition provides challenges and opportunities

| Older workers<br>(Age 50 +)  | Mid- career workers<br>(Age 35 – 50)  | New generation<br>(born after 1980)   |
|--|---|---|
| Growing as % of workforce  | Shrinking as % of workforce   | Growing as % of workforce   |
| Hold the wisdom and intellectual capital of the organization                           | Essential source of professionals and middle managers                                       | Critical to long-term viability and innovation  |
| Traditional approach to technology, collaboration, organizational loyalty, and rewards | Tech savvy but not “native speakers”; mixed approach to collaboration, loyalty, and rewards | Technology is 2 <sup>nd</sup> nature; more interested in peer / interest groups than organizational identity; think work should be fun and fulfilling |



**Capture their knowledge before they retire**



**Relieve their stress and increase their effectiveness**



**Attract and retain; harness their collaborative style**



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# Web 2.0 is the native language of “Millennials” and the new language of collaboration ...

**Everyone contributes**

**Wikis** are predicted to become mainstream collaboration tools in at least half of all companies.

**Everyone’s opinion should be heard**

A new **blog** gets created every second.

**Communication is constant**

Almost three-fourths of teens send **instant messages** more than e-mail.

***And every generation wants the applications at work to be as “cool” and attractive as the ones at home ...***

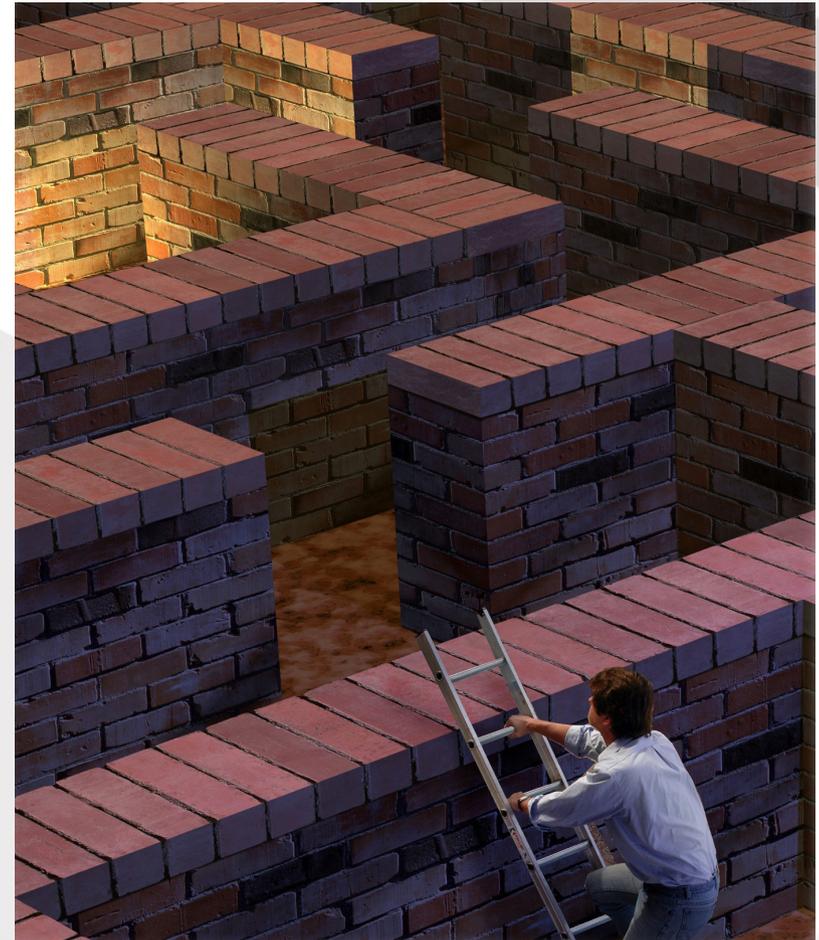
Technorati/ Law Technology News, Dec 1, 2005; Comscore, Aug 8, 2005; America Online /Research Alert, Jan 6, 2006



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# State of current tools contributes to the gap...

- **Fragmented:** collaboration tools are fragmented and disjointed
- **Hard-to-use:** only those with greatest need are willing to tackle the learning curve
- **Stove-pipe silos:** users are forced to change applications to access needed collaboration services
- **Lack of integration with communication:** separation between communication and collaboration services leads many users to fall back to the pervasive “reply to all”
- **Unfamiliar:** current tools don’t enable users to stay within their favorite applications



# Transforming the trends into product strategy...

## Integration & flexibility:

- Fits right into the applications you use
- Customizable to meet your needs
- Open

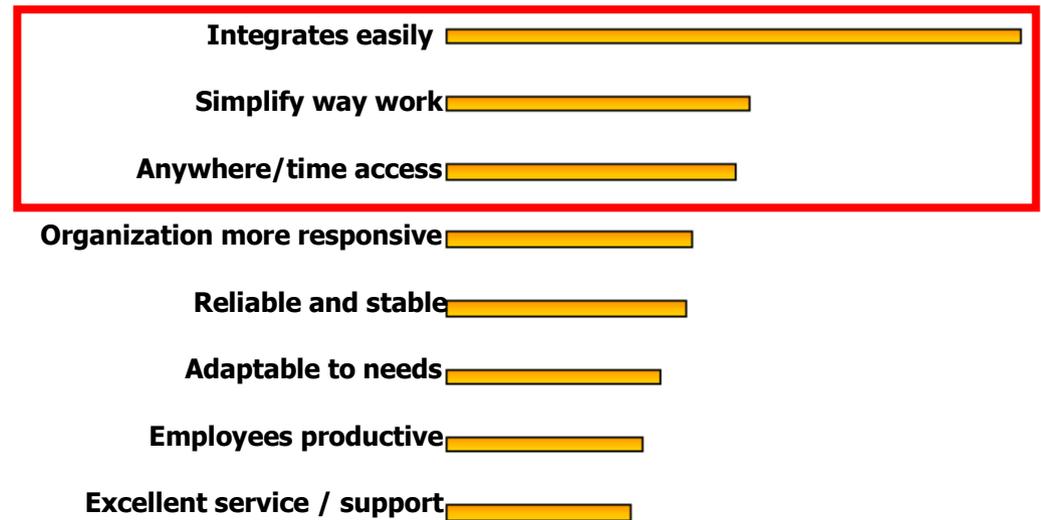
## Simplicity:

- Easy to get started
- Easy to learn
- Simplifies your everyday work

## Anytime, anywhere access:

- Collaborate inside or outside your firewall
- Take your content offline

Relative importance\* of attributes to buyers of collaboration software



Source: internal IBM market research survey  
(\*Coefficients in Logistic Regression)



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# Agenda

- Business Imperatives in Today's Connected World
- **Lotus Quickr product information**
- Taking Quickr even further



# ***Social Collaboration:***

We Help People Build Better Outcomes

## **I NEED TO CUT COSTS**

- ✓ Workforce flexibility
- ✓ Leveraging expertise
- ✓ Streamlining decision making
- ✓ Communicating with employees as individuals

**SMART WORK**

## **I NEED MORE INSIGHT**

- ✓ The right information at the right time, in context
- ✓ Magnifying the value of content

**GREATER AGILITY**

## **I NEED AN ADVANTAGE**

- ✓ Leverage innovation from across the value chain
- ✓ Improve the strength and speed of making connections and depth of relationships

**INNOVATION**

**Collaborate**

**Connect**



**Innovate**



# Lotus Social Collaboration: Connecting People and Information Across your Value Chain



Keep track of what's happening with your projects



Leverage what others know



Share my files



Find the right people to solve my problem now



Have a place to gather and exchange ideas



Manage your work more effectively



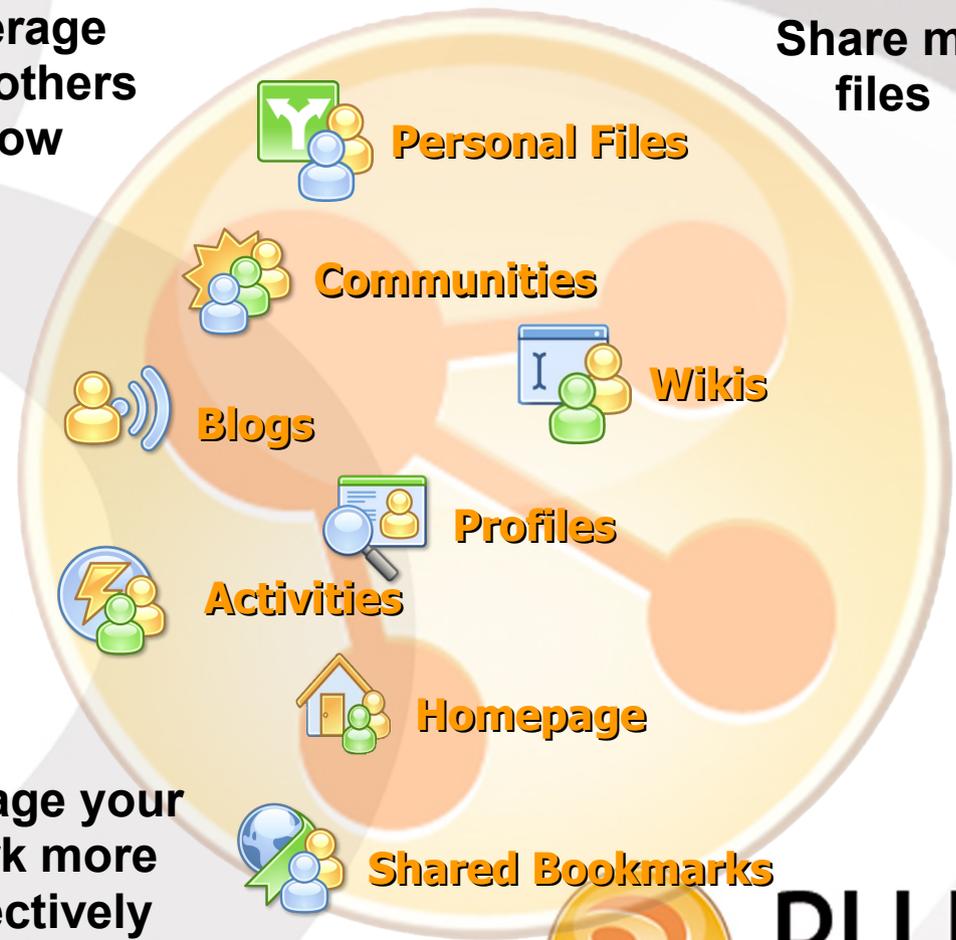
# Lotus Social Collaboration Services

Keep track of what's happening with your projects

Find the right people

Leverage what others know

Share my files



Manage your work more effectively



# Lotus Quickr is focused to address common business challenges

Lotus Quickr is Web 2.0-based team collaboration software designed to transform the way everyday business content such as documents and rich media can be shared to enable more effective team collaboration within and across organizational boundaries.

## Inside the organization projects....

- **Executive**
  - ▶ Mergers & Acquisitions
  - ▶ Executive boardroom
- **Finance**
  - ▶ Budget planning
  - ▶ Annual report preparation
- **Marketing**
  - ▶ Event planning
  - ▶ Competitive "Win room"
  - ▶ New Content tracking
- **HR**
  - ▶ Employee benefits
  - ▶ New employee resource
- **R&D**
  - ▶ Project mgmt.
  - ▶ Best Practices



## External collaboration projects...

- **Executive**
  - ▶ Innovation Place
- **Finance**
  - ▶ RFP Response
- **Marketing**
  - ▶ Product launch
- **R&D**
  - ▶ Project coordination

**Keppel Seghers**  
Solutions for a Cleaner Future



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# How Lotus Quickr Helps With Today's Business Imperatives

## I NEED TO CUT COSTS

**Empower virtual teams** to work together online

**Quickr templates** make it easy for users to self-provision applications as needed to facilitate collaboration

**Document libraries** make it easy to store, share, and access content on demand

**SMART WORK**

## I NEED MORE INSIGHT

**Quickr connectors** make finding and accessing my critical content in context simple and intuitive

**Teamrooms** provide context and a single repository for all related content. Everyone knows where to look.

**AGILITY**

## I NEED AN ADVANTAGE

**Collaboration services** enhance productivity across the organization and provide the tools teams need to foster innovation

**INNOVATION**

## Lotus Quickr

Fastest way to share business content with your teams



### Document Libraries

Use content libraries to organize and share content for your projects, your teams or yourself



### ECM Integration

Leverage your investment in a content infrastructure by making it more accessible to all your employees.

Ensure your collaborative and ad hoc content is managed appropriately to help meet legal & industry compliance requirements



### Team Discussion

Use a discussion forum to exchange information or ideas on different topics related to your team.



### Workflow

Use document workflow to approve critical content and route information/forms to decision makers for approval



### Team Wikis

Create wiki pages for your projects and co-author pages. View changes across pages and comments.



### Team Calendar

Manage a community view of important events and activities that effect your team.



### Lists, Tasks, Contacts

Use lists capability to track project tasks, to-do's, contact lists of your project team members



### Connectors

Access your document libraries seamlessly from inside your favorite desktop applications such as Office, Notes, Outlook, Sametime

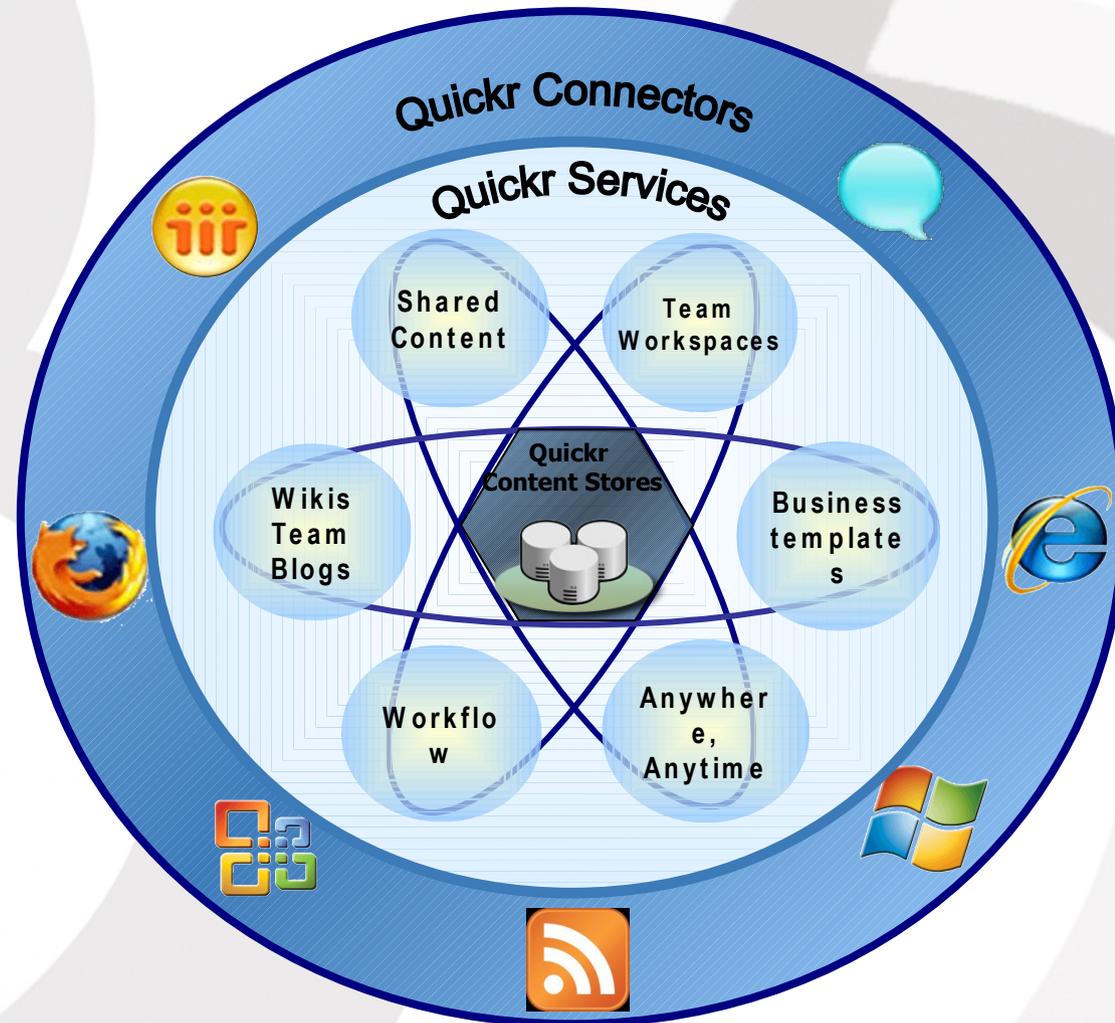


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# Lotus. Quickr

Fastest way to share business content with your teams

- Most complete set of **connectors** to desktop applications and an open connector architecture for developers
- Rich collaborative content and team **services** integrated with entire IBM portfolio
- Out-of-the-box business **templates** leveraging composite application support
- Integration with Lotus Domino and JCR **content stores** initially, and future\* plans for IBM FileNet P8 and IBM Content Manager support, providing comprehensive, scalable end-to-end content management options



# Access Lotus Quickr from an inviting, intuitive Web 2.0 interface...

Lotus Quickr

All Sources

Log Out: Heather Reeds

Help

IBM Lotus Quickr

Visit a place and start collaborating with others.

Favorites My Places Public Places All

Sort by: Title Owner

Hide details



- Create a Place
- Manage Places
- Learn More

- Contractor Hub**  
Renovations' comprehensive global e-marketplace for contractors  
Owner: Gail Chao
- Expo World**  
Events, business expositions, trade seminars, business conferences  
Owner: Heather Reeds
- Innovation Place**  
Forum where employees, suppliers, partners, and customers meet  
Owner: Ted Amado
- 2008 New Store Express**  
Cost data, project management details, and plans for new sites  
Owner: Betty Zechman
- Promotions Central**  
The latest on promotions, events, product offers, including the best

Lotus Quickr

J2EE Places Domino Places Files

Elisabeth J. Woody Help Log Out

Places My Places Usage Statistics

Create a Place

Tips

Create a place to bounce ideas with others and centralize project information.

Click on a place name to enter it.

Sort on places by title or owner.

Download Lotus Quickr connectors to work with your favorite applications.

My Places

Sort by: Title Owners

**Americas Lotus Forms Team Space**  
This is a space to share information about Lotus Forms  
Owner: Elisabeth J. Woody, uid=3D8186897, DEBORAH H. KAMIENSKI, Keith McGuinness

**Beta Customer Feedback**  
Owner: Dave Scouller, Elisabeth J. Woody, Olusola A. Omosaye, Marc J. Pagnier

**Test place for Quickr demo**  
Feel free to use this place for your demos. Leave the good content and clean-up the bad, after you are done.  
Owner: Jean C. Heideberg, Douglas Cox, Elisabeth J. Woody, SATWIKSAI SESHASAI, Christopher S. Lamb, PETER VAN DE GRAAF, Marc J. Pagnier, Kimberly S. Artlip, Paul A. Culppepper

**demolbm**  
Owner: Elisabeth J. Woody, Bruce R. Olson, Leon Cruywagen, Satyanarayana Bodla, Laurisa G. Rodriguez, uid=995856897

New Proposed project member workflow [More Actions](#)

Show Folder Navigator

Showing items 1 - 10 of 10

| Type                     | Title   | Created On | Updated By         | Modified On | Download |
|--------------------------|---|------------|--------------------|-------------|----------|
| <input type="checkbox"/> | Nomination of Nathon Ames for the Salisbury project | 03/25/2008 | PETER VAN DE GRAAF | 03/25/2008  |          |
| <input type="checkbox"/> | Salisbury Term Sheet Approval cycle                 | 03/26/2008 | PETER VAN DE GRAAF | 03/26/2008  |          |
| <input type="checkbox"/> | Nathon Ames nomination                              | 04/10/2008 | PETER VAN DE GRAAF | 04/10/2008  |          |
| <input type="checkbox"/> | Nomination request for Brian XYZ                    | 04/16/2008 | PETER VAN DE GRAAF | 04/16/2008  |          |
| <input type="checkbox"/> | Nomination for John Woodman                         | 04/16/2008 | Brian J. Pearson   | 04/16/2008  |          |
| <input type="checkbox"/> | Nomination for John Raynham                         | 04/16/2008 | Brian J. Pearson   | 04/16/2008  |          |
| <input type="checkbox"/> | Nomination for Steven Woods                         | 04/17/2008 | Brian J. Pearson   | 04/17/2008  |          |
| <input type="checkbox"/> | Nomination for Steven Millstone                     | 05/30/2008 | Brian J. Pearson   | 05/30/2008  |          |
| <input type="checkbox"/> | Josie Faycurry                                      | 06/23/2008 | Lisa Sarkady       | 06/23/2008  |          |
| <input type="checkbox"/> | craig iffert  | 09/21/2008 | Jeanette C. Coury  | 09/21/2008  |          |

Show: 10 | 20 | 50 | 100 | All items

First Previous Next Last

Items per page:  | First | Previous | Next | Last

Help

Quickr Connectors

About

Technical Content

Best Practices Wiki

Connect Lotus Quickr to the desktop applications that you use everyday. Download the connectors now.

Learn More

About Lotus Quickr on IBM.com

Hide all responses



# End users can create custom team workspaces using flexible Lotus Quickr templates and components

- Team blog
- Wiki
- Project dashboard
- Many more...

The image displays three overlapping screenshots of a Lotus Quickr workspace for the 'Renovations Special Promotions Team'. The workspace is titled 'Special Promotions Team' and includes a search bar, navigation tabs (What's New, Team Blog, Documents, Events, Project Tasks, Issues, Forums, Wiki), and a 'Customize' button.

The top-left screenshot shows the 'Team Blog' section with a post titled 'Special Promotions Blog' and a sub-post 'Web campaign badge art' by Samantha Daryn. The post content discusses design alternatives for a 'Make Your Office Special' badge.

The middle screenshot shows the 'Wiki' section with a document titled 'Do-It-This-Weekend Workshops - 2007 planning'. The document content includes a photo of a paint palette and text describing the intent to teach customers how to provide the Option A through to the most expensive 'Custom' option.

The bottom-right screenshot shows the 'Task Dashboard' section. It features a 'Welcome back Henry!' notification, a 'Proposal Review today in CR165 @ 2:30 pm' alert, and a table of tasks with progress indicators.

| Task   | Author         | Date Modified | Progress |
|--|----------------|---------------|----------|
| Cost Estimate for "Do-It-Yourself Weekend" promo | Samantha Daryn | 2/15/07       | ████████ |
| Create product list                              | Natalise Olmos | 2/15/07       | ███░░░   |
| Create bill of materials options                 | Gardner Raynes | 2/15/07       | ██░░░░   |
| Book Sales Forecast                              | Dan Misawa     | 3/1/07        | ████░░   |
| Arrange press releases & media blitz             | Samantha Daryn | 4/1/07        | ██████   |
| Educate store managers                           | Amadou Alain   | 5/1/07        | ███░░░   |
| Schedule Teacher briefings                       | Betty Zechman  | 4/15/07       | ██░░░░   |
| Review/edit Advertising Flyers                   | Samantha Daryn | 5/3/07        | ██████   |
| Team web conference planning session             | Amadou Alain   | 5/15/07       | ██████   |
| Arrange Store Logistics                          | Betty Zechman  | 5/20/07       | ███░░░   |

The bottom-right screenshot also includes a 'Recent Documents' sidebar with items like 'Product List', 'Bill of Materials', and 'Media Content', and a 'Recent Forums' section with a 'Recent Blogs' link.

# You do not need to reinvent the wheel

*Use Lotus Quickr application templates designed for specific business needs...*

- We will provide **extensible** business application templates
- Plus, we will provide a place for a community of contributors to exchange ideas and share business templates

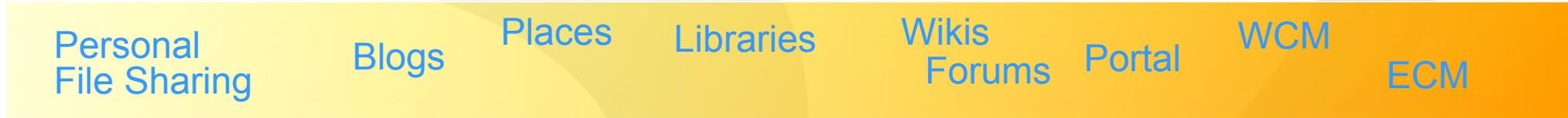
The screenshot displays two overlapping web application interfaces. The top interface, titled 'Lotus QuickPlace Geneva', features a navigation menu with 'My Ideas' selected. It shows a list of ideas with titles like 'Ut interdum lacinia sapien' and 'Porttitor vitae, varius non'. A 'Submit an Idea' button and a 'Process Key' section are visible. The bottom interface is a Wiki page for 'Renovations Special Promotions Team' titled 'Do-It-This-Weekend Workshops - 2007 planning'. It includes an image of workshop materials, an objective to invite customers to a 2-hour workshop, a list of last year's workshops (e.g., 'Build a deck', 'Finish a basement/bonus room'), and a paragraph describing the intent to teach customers how to remodel. A comment by Amadou Alain is visible at the bottom.



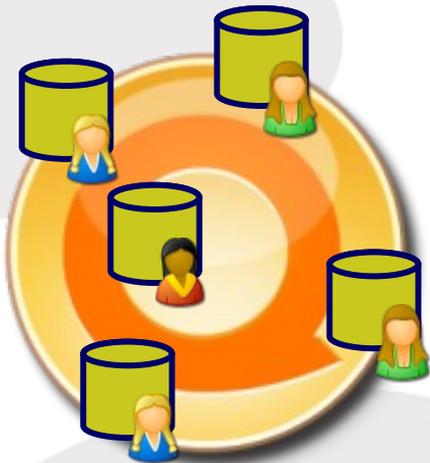
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# Lotus Quickr 8.1.1

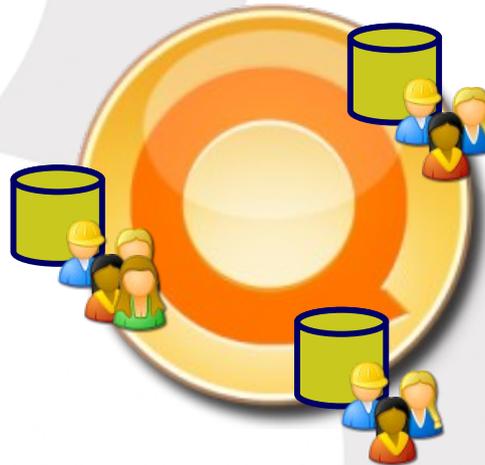
## Lotus Quickr in the Content Management World



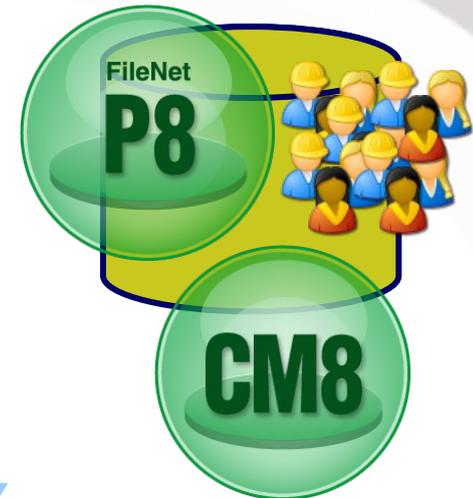
**Personal**



**Team**



**Enterprise**



**Content**



# Lotus Quickr and ECM

- Lotus Quickr / ECM integration supports **four** main areas:

## 1. Transfer of content from Lotus Quickr to ECM systems

- Move
- Move with Link
- Copy

## 2. Display feeds of ECM content in Lotus Quickr

- Individual links to ECM documents
- Display contents of ECM folders in Lotus Quickr

## 3. Lotus Quickr connectors can directly interact with ECM content

- Basic content operations against Lotus Quickr and ECM back-ends
- 

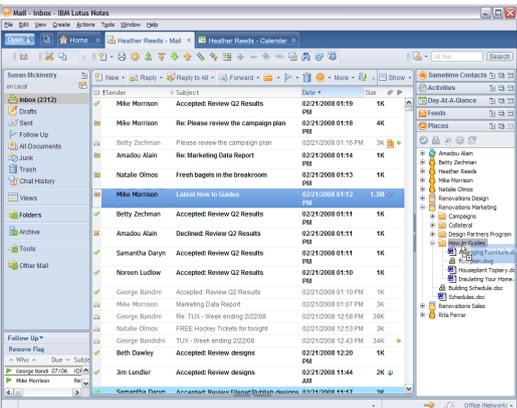
## 4. Search of ECM content from the Lotus Quickr web experience

- Full text search of ECM content and meta data

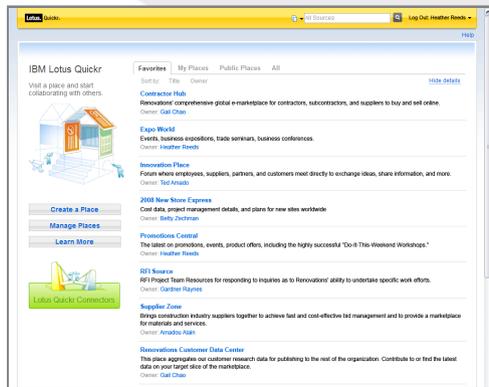


# Lotus® Quickr

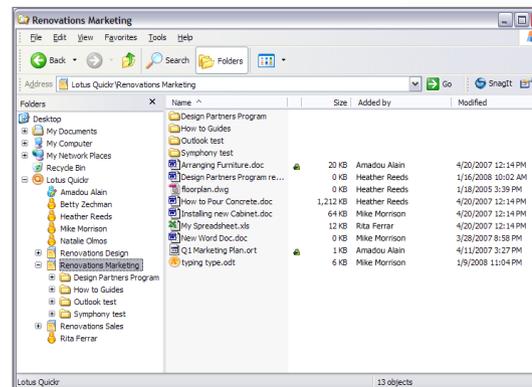
Pervasive access to content using the connectors



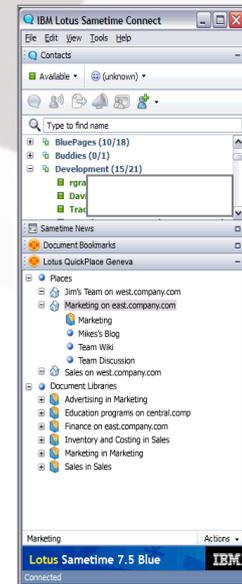
Lotus Notes client



Web Browser



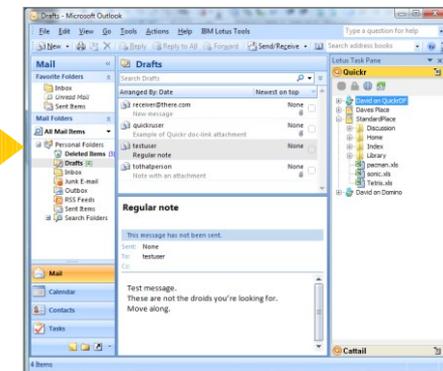
Windows® Explorer /  
"My Documents"



Lotus Sametime®



Microsoft Office / IBM Lotus  
Symphony



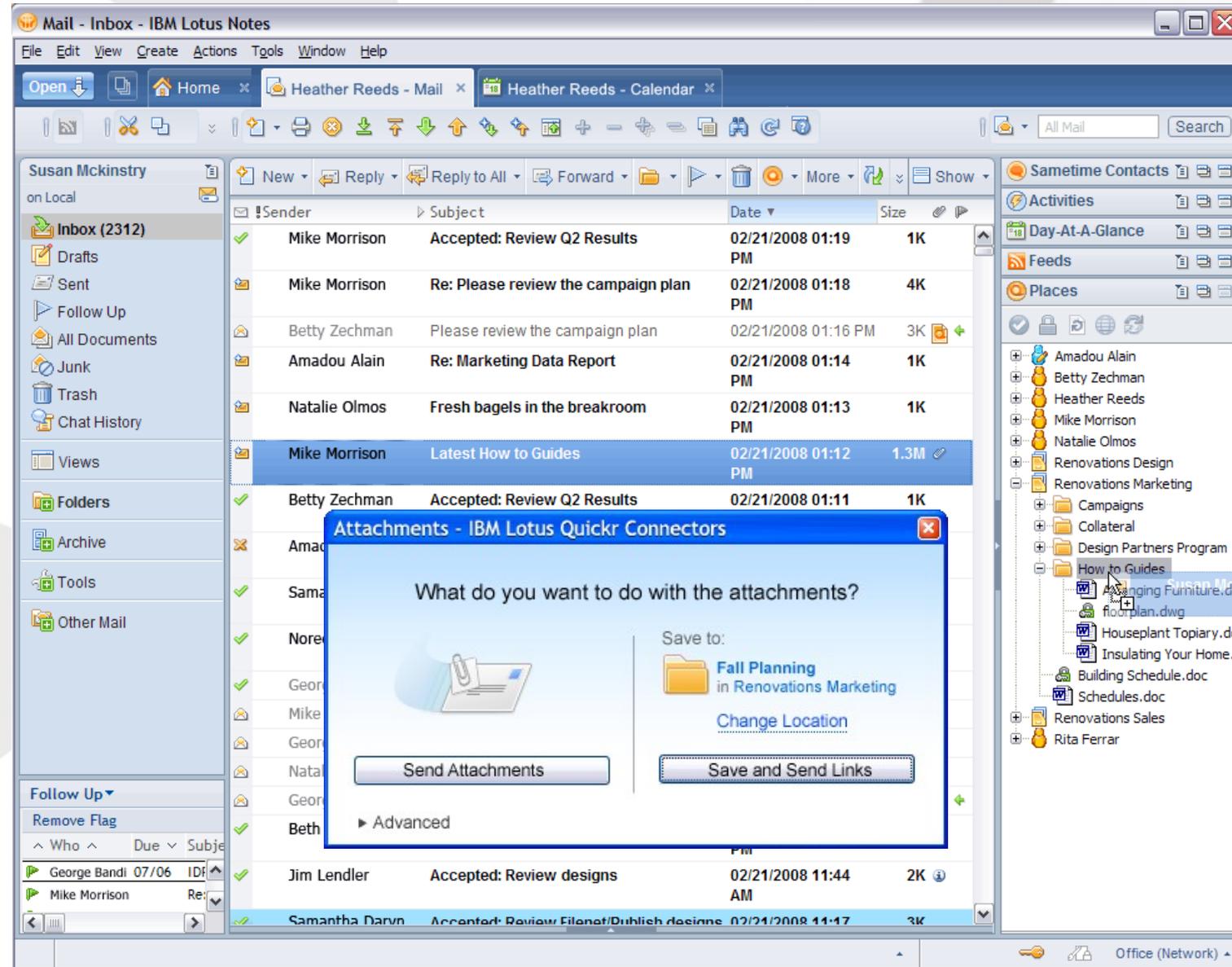
Microsoft® Outlook



# Lotus Notes connector

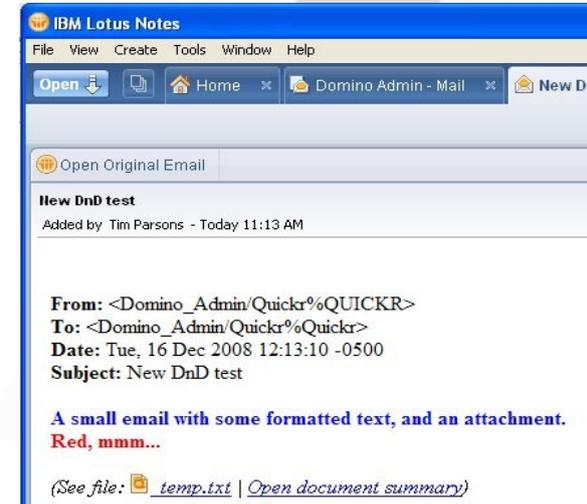
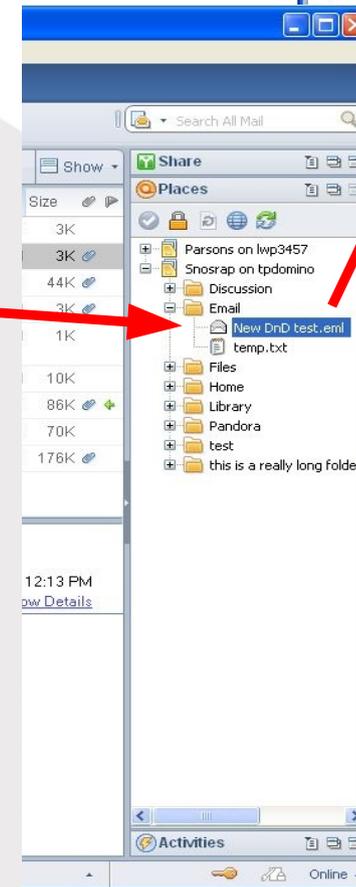
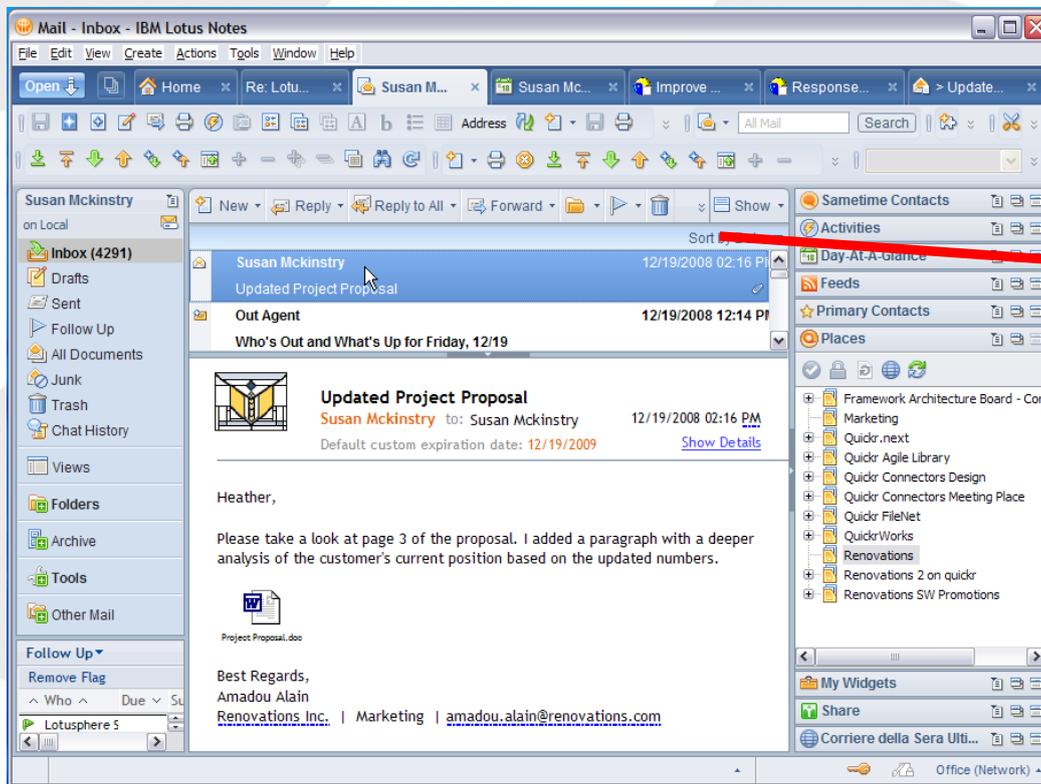
*Helps reduce e-mail attachments, content duplication, and "version anxiety"...*

- Open and save attachments into library or team workspace
- Replace e-mail attachments with shared links
- Integrated into file menus and "right click"
- "Reminder" prompt encourages participation
- Supports IBM Lotus Notes® 7 and Lotus Notes 8.x



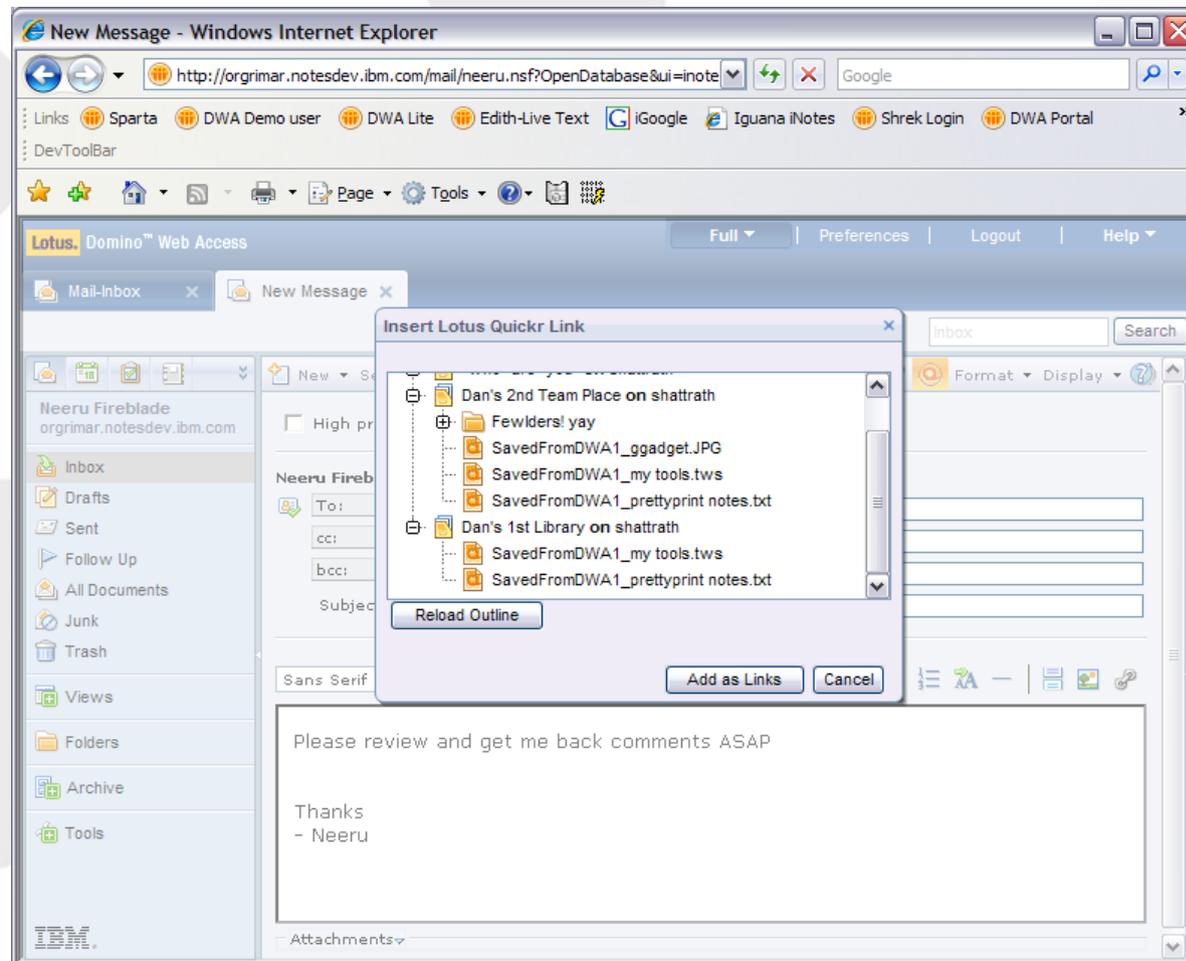
# Lotus Notes connector

- Store email as .EML file
- Provided .EML viewer
- Reduces folder clutter



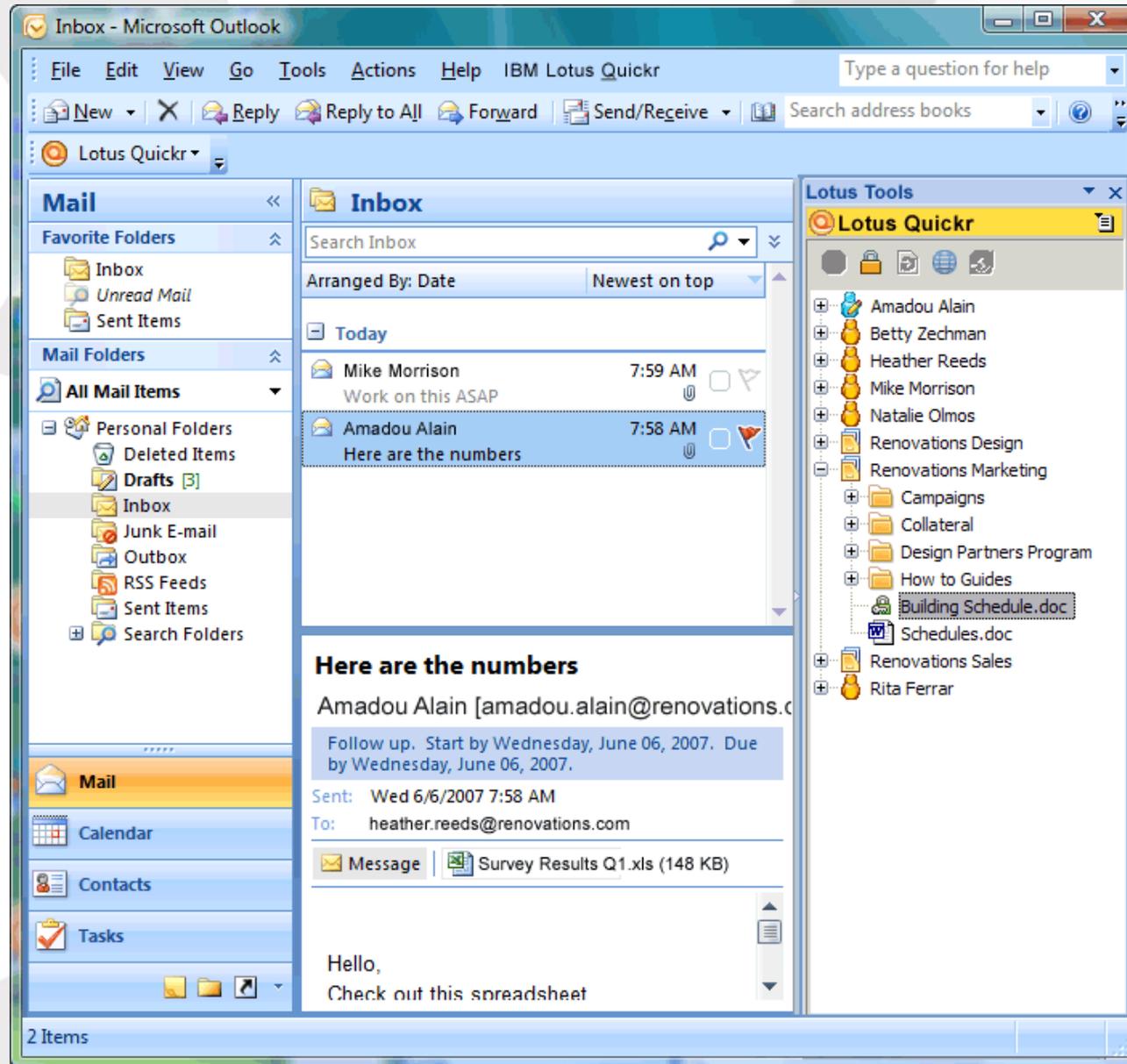
# Integration with Lotus iNotes 8.5

- Access to Lotus Quickr team places from the iNotes interface
  - Note: this functionality is packaged as part of iNotes 8.5



# Microsoft Outlook connector

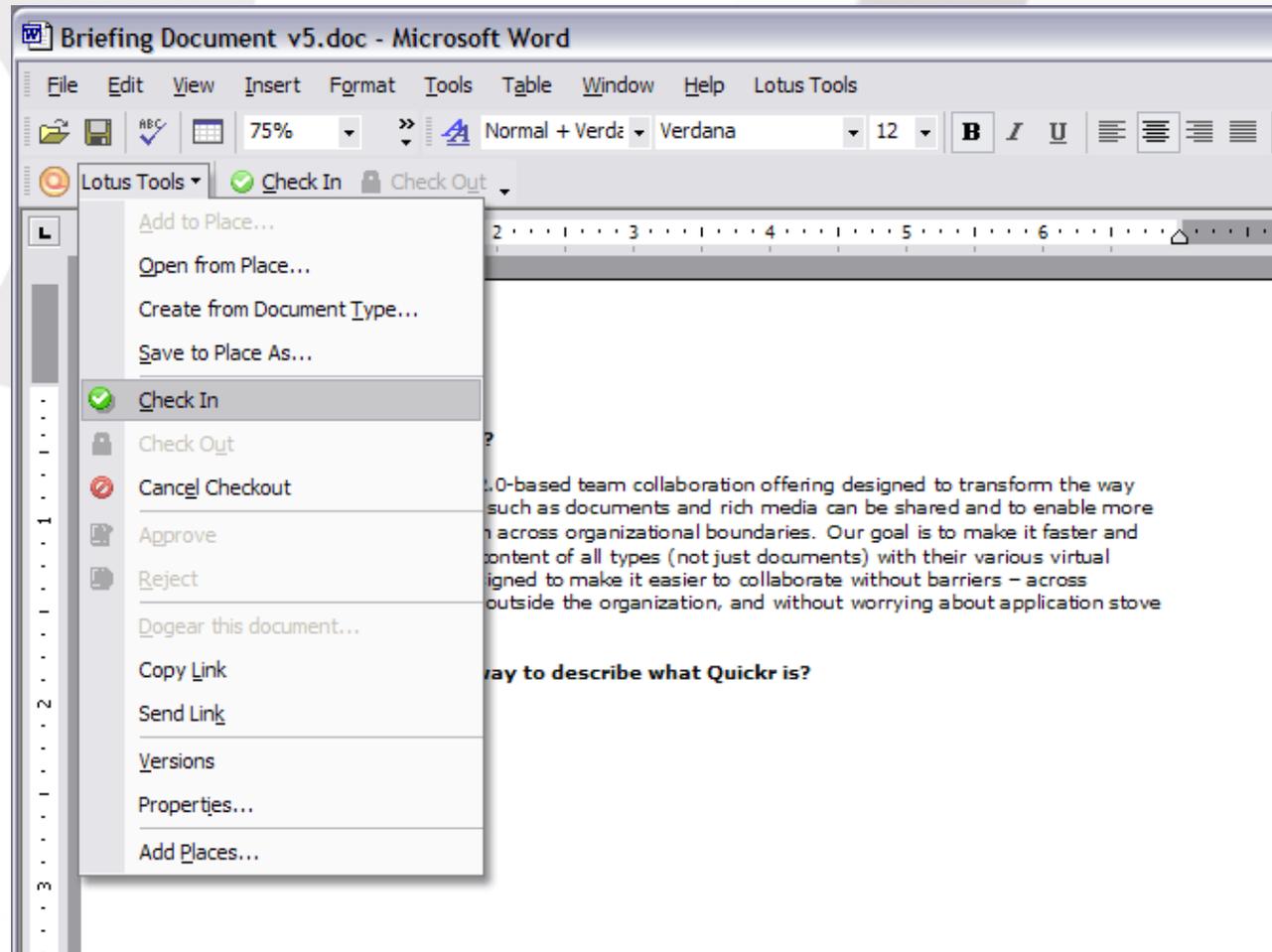
- The Lotus Quickr connector for Microsoft® Outlook® is functionally equivalent to Lotus Notes 8.0.1 connector
- **Quickr task pane** displays a hierarchical view of document libraries
- **Drag** an email (or just its attachment) from a Microsoft Outlook folder **and drop** into a Lotus Quickr document library



# Microsoft Office **connector**

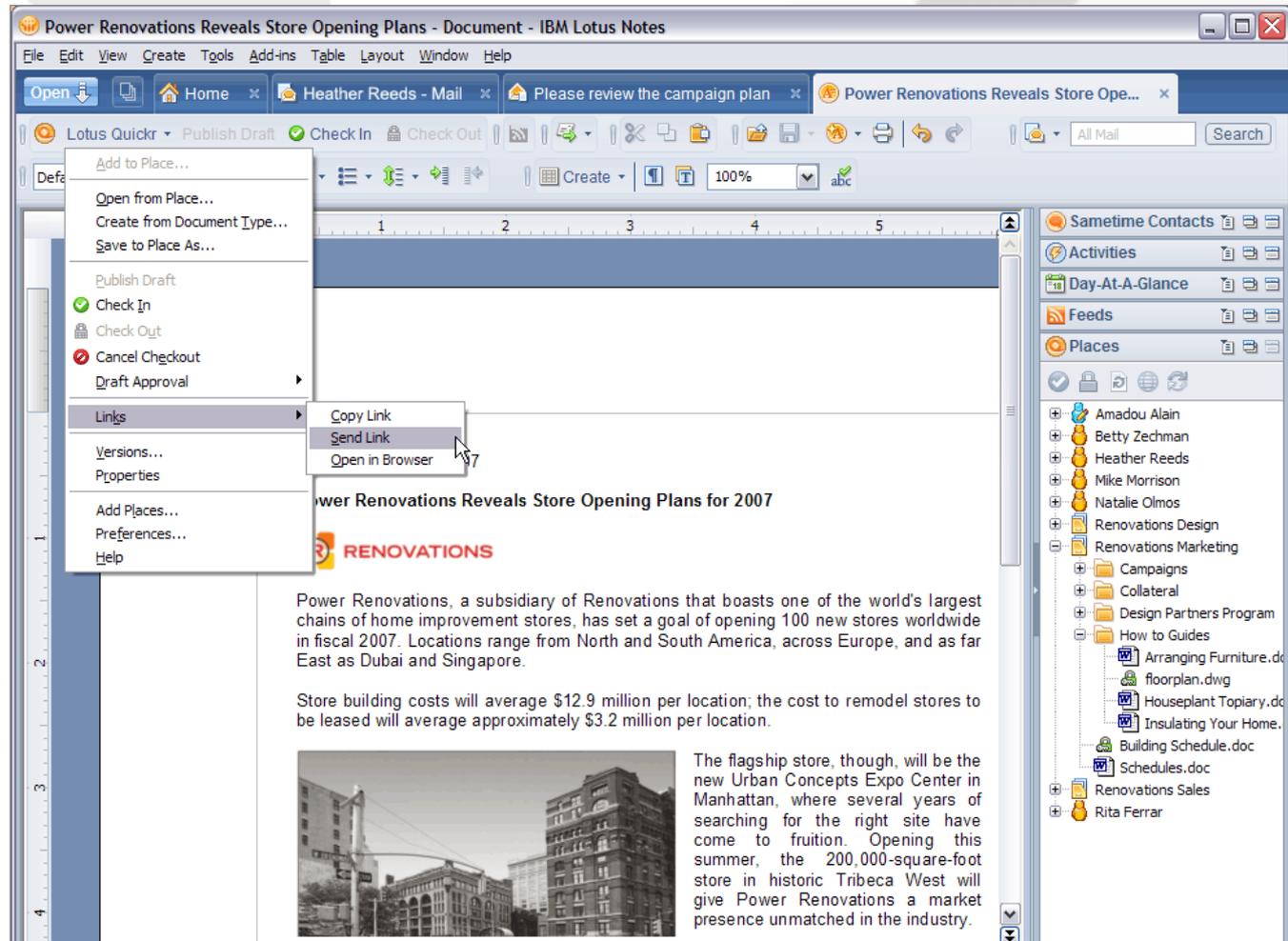
Facilitates collaborative document authoring and version management...

- Open and save documents into library or team workspace
- Assign document properties (meta-tags)
- Integrate with workflow for approval routing
- Use your editor of choice (no forced upgrade)
  - Microsoft Office XP, 2003, 2007...
  - IBM Lotus Symphony



# Lotus Symphony connector

- The new Lotus Quickr connector will ship – post eGA - as part of Lotus Symphony
- Integration within the Menu actions
  - Can open, save to, check-in, check-out documents directly to a Quickr place from within Lotus Symphony

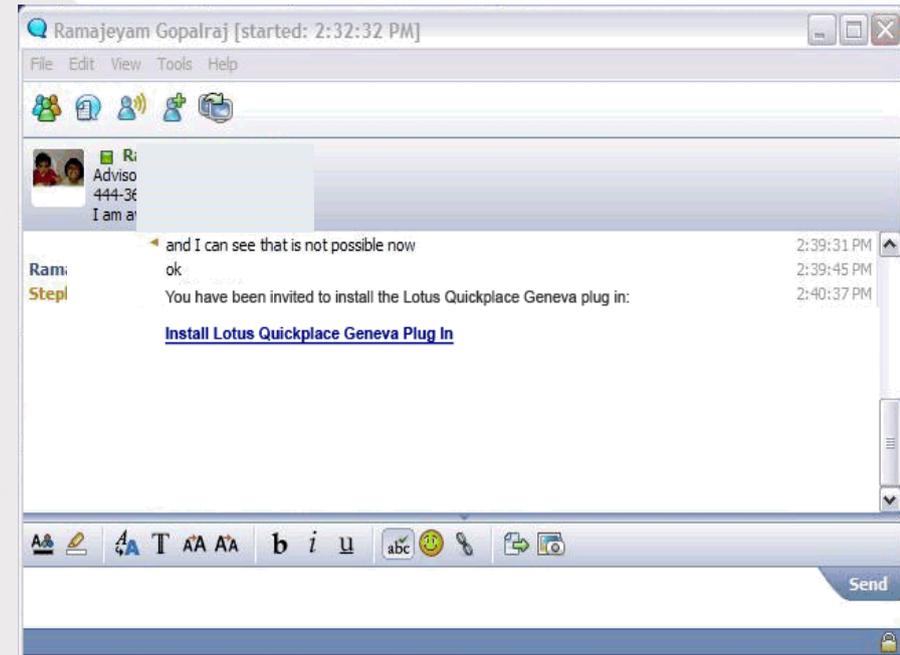
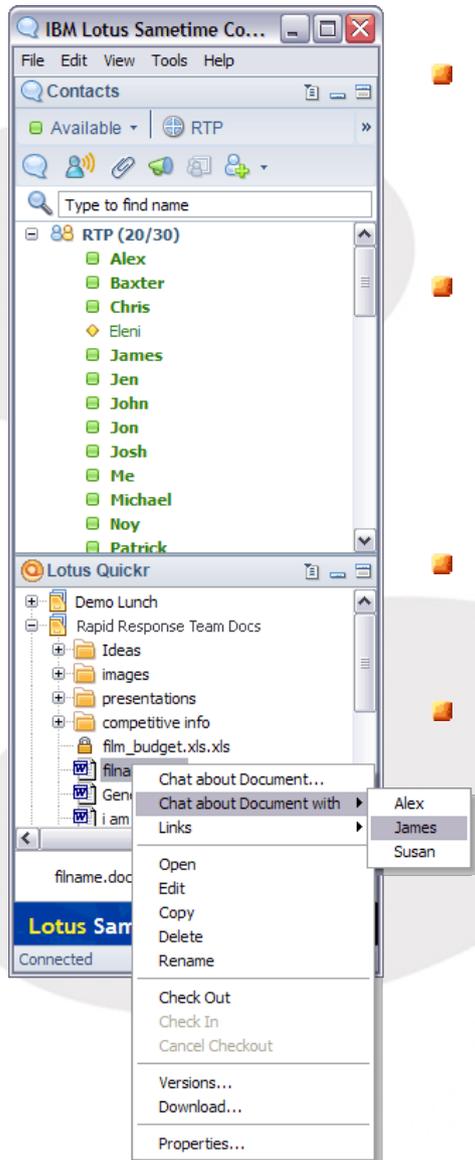


# Lotus Sametime connector

*Provides easy access to shared content right from real-time client ...*

- Navigate content through a simple tree interface
- Drag and drop from local system to libraries and team workspaces
- Integrated action menu
- Quick contextual access to shared documents

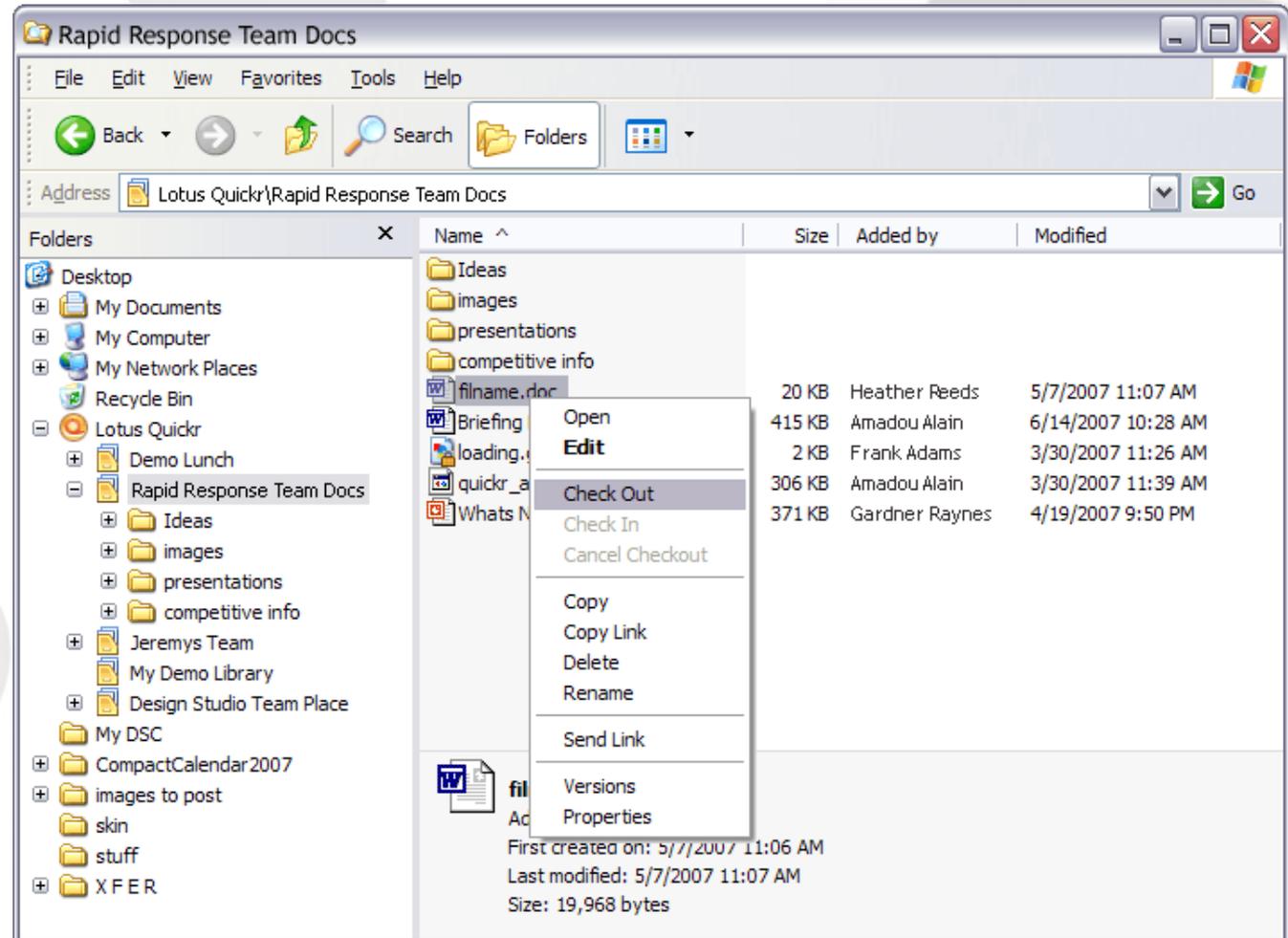
- Send links in chats
- Invite colleagues to download the connectors



# Microsoft Windows Explorer connector

*Makes it easy and natural to move content to collaborative environment...*

- Navigate content through familiar tree interface
- Drag and drop content from local system to libraries and team workspaces
- Integrated action menu



# Lotus Quickr Entry – (aka “Personal Edition”)

- “My” Online content library
- Simple & intuitive personal document sharing
- Use the browser or any of the connectors to access your Lotus Quickr Entry places
- At no charge to currently licensed Notes & Domino Web Access customers

The screenshot displays the Lotus Quickr interface. The top navigation bar includes 'Lotus Quickr', 'Places', and 'Files'. The main content area shows 'Files for Heather Reeds' with a search bar and a list of files:

| Title   | Downloads   | More |
|---|-------------|------|
| Energy Savings Data for the Go Green Program at Renovations | 2 Downloads | More |
| Go Green Program - Reduction Notes                          | 0 Downloads | More |
| Building a Culture of Sustainability at Your Company.doc    | 0 Downloads | Hide |

Below the file list, there is a preview of the document 'Building a Culture of Sustainability at Your Company.doc'. The preview text reads: 'An overview of how to establish good habits and attitudes towards sustainability at your company. From the 2007 Enterprise Sustainability Conference.'

Overlaid on the bottom right is a Windows Explorer window titled 'Renovations Marketing'. The address bar shows 'Lotus Quickr\Renovations Marketing'. The file list is as follows:

| Name                          | Size     | Added by      | Modified           |
|-------------------------------|----------|---------------|--------------------|
| Design Partners Program       |          |               |                    |
| How to Guides                 |          |               |                    |
| Outlook test                  |          |               |                    |
| Symphony test                 |          |               |                    |
| Arranging Furniture.doc       | 20 KB    | Amadou Alain  | 4/20/2007 12:14 PM |
| Design Partners Program re... | 0 KB     | Heather Reeds | 1/16/2008 10:02 AM |
| floorplan.dwg                 | 0 KB     | Heather Reeds | 1/18/2005 3:39 PM  |
| How to Pour Concrete.doc      | 1,212 KB | Heather Reeds | 4/20/2007 12:14 PM |
| Installing new Cabinet.doc    | 64 KB    | Mike Morrison | 4/20/2007 12:14 PM |
| My Spreadsheet.xls            | 12 KB    | Rita Ferrar   | 4/20/2007 12:14 PM |
| New Word Doc.doc              | 0 KB     | Mike Morrison | 3/28/2007 8:58 PM  |
| Q1 Marketing Plan.ort         | 1 KB     | Amadou Alain  | 4/11/2007 3:27 PM  |
| typing type.odt               | 6 KB     | Mike Morrison | 1/9/2008 11:04 PM  |

# Ref Case : Keppel Seghers

## Who is Keppel-Seghers



**Keppel Seghers is a global leader in environmental technology and services**

**Keppel Seghers aims to grow its portfolio of environmental investments while making a significant contribution to preserving a sustainable environment and investing in a cleaner future.**



# Ref Case : Keppel Seghers Challenge

- **Projects at Keppel Seghers :**

- **Extended teams**

- Internal: engineers, project manager, backoffice, ...
- External: Client, (Sub)Contractors

- **Long term projects (multi year)**

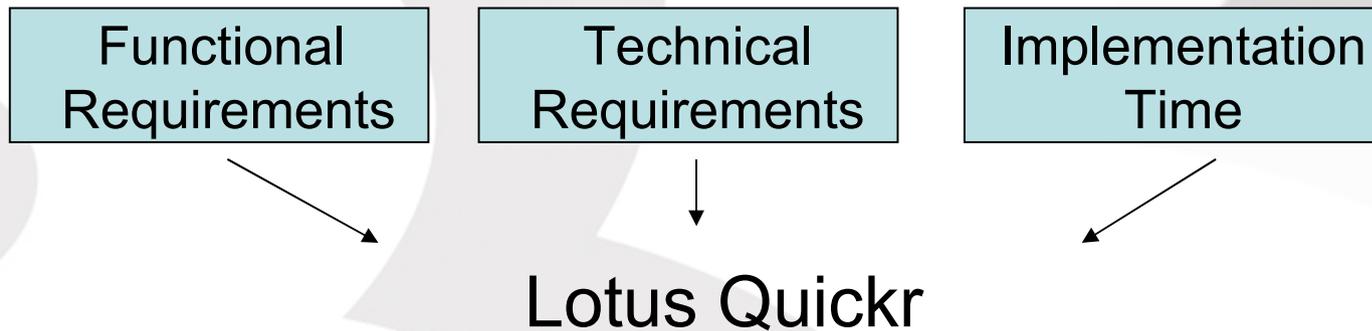
- **Document “intensive”**

- **Challenge :**

- **A new platform to support document exchange and collaboration between the different teams.**



# Ref Case : Keppel Seghers Solution



## Quickr provides:

- Centralized content store
- Exchange content easily and rapidly
- Easy Access (anywhere and anytime)
- Simplicity: easy to learn, simplifies daily work
- Integration (Mail, MS Office, ...)
- Efficient version management
- Flexible (customizable)



# Ref Case : Keppel Seghers

## Standard vs. Customisations

- Goal : Stay as much as possible to the standard functionality
- Customisations where needed :
  - Logging: every action/step is logged on the document
  - Extra metadata was added: document status, reference, ...
  - Automatic document handling (metadata, folder structure, ...)
  - Improved Search capabilities
  - Secure: 4 rooms
- Future customizations
  - Transmittals
  - Reports
  - Integration current document application



# Ref Case : Keppel Seghers

## Some screens

Lotus Quickr | Places | Files | Log Out

Places | My Places | Search in this place

Keppel Seghers | More Actions

You are in: Documents > 0\_PROJECT

Lotus Quickr | Places | Files | Log Out

Places | My Places | Search in this place

Keppel Seghers | More Actions

You are in: 12159\_GMW > Home

Check Out and Edit | More Actions

### Search and Approve

Document Status:  All  For Info  Waiting for approval  Approved  Approved with comments  Not approved

*Select the document status and click the Search button to update the filelist below*

Transmittal Nr:

*Enter the full Transmittal Number OR a part of the number and click the Lookup button*

Filename:  Reference:

*Enter a filename or a part of a filename* *Enter the reference or part of the reference*

| Title  | Created By | Modified On         | Status               | Reference |
|--|------------|---------------------|----------------------|-----------|
| 12149_453_01_201_1 Chimney datasheet                         | [User]     | 25/02/2010 16:24:10 | For info             |           |
| 12159_000_01_001_0-titleblock_sheets_proposal                | [User]     | 25/08/2009 13:31:43 | Waiting for approval |           |
| 12159_001_01_002_2-Project Plan                              | [User]     | 24/03/2010 11:19:53 | For info             |           |
| 12159_001_01_003_0-project organisation                      | [User]     | 25/08/2009 13:36:31 | Approved             |           |
| 12159_001_01_004_1-WBS                                       | [User]     | 25/08/2009 13:37:04 | Waiting for approval |           |
| 12159_001_01_005_10-RDD                                      | [User]     | 8/03/2010 10:52:36  | For info             |           |
| 12159_001_01_006_0-Schedule of design review meetings        | [User]     | 30/09/2009 8:31:03  | For info             |           |
| 12159_013_01_001_11-Project Programme 2010-02                | [User]     | 5/03/2010 11:17:13  | For info             |           |
| 12159_013_01_005_0-Site coordination programme phase I rev 0 | [User]     | 18/01/2010 9:40:58  | For info             |           |
| 12159_020_01_001_1 - List of Standards & Specifications      | [User]     | 25/08/2009 13:43:44 | Waiting for approval |           |
| 12159_041_01_002_2-Monitoring of Noise during Construction   | [User]     | 13/01/2010 9:06:42  | For info             |           |
| 12159_041_01_1001_6  | [User]     | 5/03/2010 13:35:19  | For info             |           |
| 12159_041_01_1002_5  | [User]     | 5/03/2010 13:35:59  | For info             |           |
| 12159_041_01_1003_4  | [User]     | 5/03/2010 13:36:49  | For info             |           |
| 12159_041_01_1004_6  | [User]     | 5/03/2010 13:37:23  | For info             |           |
| 12159_041_01_1006_8  | [User]     | 5/03/2010 13:37:42  | For info             |           |



# Agenda

- Business Imperatives in Today's Connected World
- Lotus Quickr product information
- **Taking Quickr even further**
  - **SNAPPS**
  - **QuickrMate**
  - **ProjExec**



# SNAPPS – Free Lotus Quickr Templates

- QAnnounce: Corporate Communications Management
- QContacts: Contact Management
- QProject: Project Management
- QIdeas: Ideas and Innovation
- QIssues: Issues Escalation, Workflow and Management
- QMeeting: Meeting and Agenda Management
- QPhotos: Image Repository
- QPresent: Collaborative Presentation Development
- QSurvey: Dynamic Surveys
- QSite: All-In-One, plus a Blog and Wiki

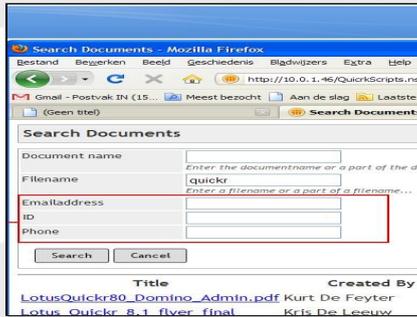
<http://templates.snapps.com/>



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# QuickrMate

## Toolset to improve the management of your Lotus Quickr environment



GFI QuickrMate provides a toolbox with following components :

### Treeview

All databases are listed in a tree view. From this treeview you can open the rooms and places on the web- or in the Notes client.

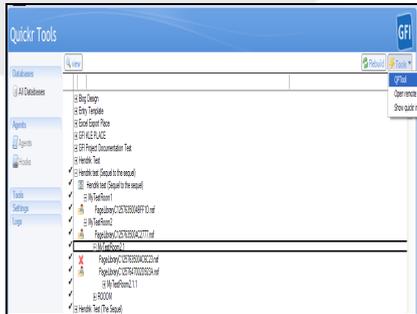
### Power Search

Now you can build your own customized search. These searches can run on multiple selected places and/or rooms.

### Change the behaviour of Quickr events

Lotusscript on Quickr events e.g. Trash functionality

You can add Lotusscript to all quickr events and you can log these events.



### Multiroom Agents

All scheduled agents can now run on different places /rooms and logging. These agents are centrally managed.

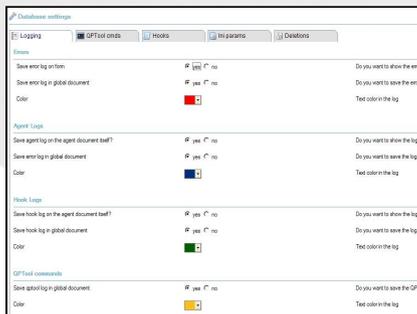


### QPTool graphical interface

You can run the QPTool in a graphical interface instead of the standard commandline.

### INI parameter viewer

You can get an overview of all ini parameters related to your Quickr environment in just 1 click.



### Central configuration

The database is configurable from 1 easy to use configuration document

# ProjExec®

- ProjExec is an Enterprise PM 2.0 solution designed as an extension of the IBM Lotus collaborative platform

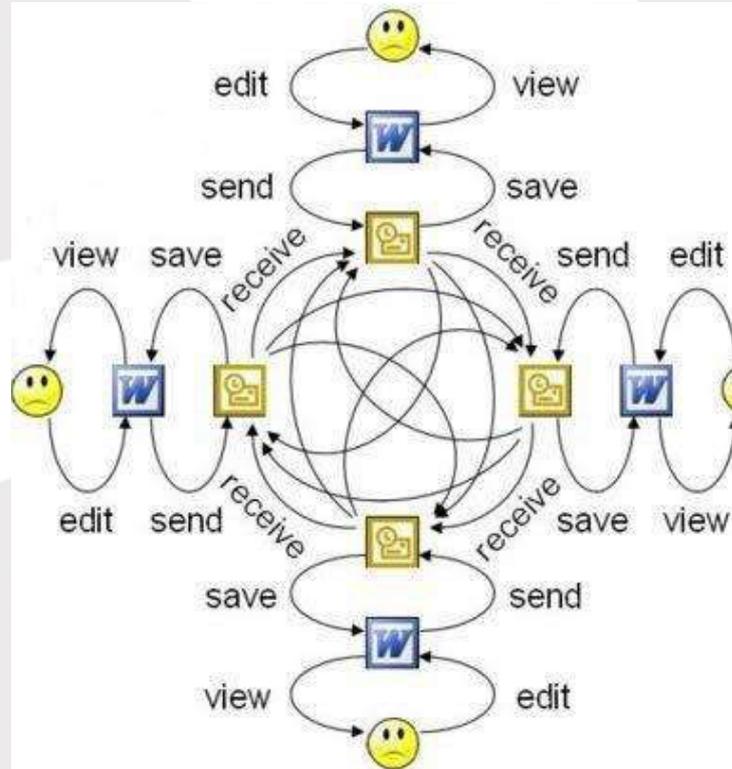
The screenshot displays the ProjExec web interface. At the top, there are navigation tabs for 'Lotus, Quickr', 'Places', and 'Files'. The main content area is titled 'Project Home' for 'E-ACME'. It features a 'Work Summary' section with metrics: 'Late Tasks (78)', 'Late Deliverables (15)', 'Total Hours of Remaining Work (1240)', 'Pending Issue Requests (0)', 'Pending Actions (0)', and 'Unread Items (7)'. A 'Project Progress' bar shows 15% completion. Below this is a table of tasks with columns for '% Complete', 'Id', 'Duration', 'Start', 'Actual Start', 'Finish', 'Actual Finish', and 'Remaining Work(hrs)'. The table lists several tasks, including 'New product opportunity identified', 'Decision point - go/no-go to preliminary investigation', 'Conduct internal product review', 'Review legal and patent considerations', 'Assign resources to preliminary investigation', and another 'New product opportunity identified'. A footer at the bottom contains copyright information: 'Copyright © 2004-2010 Trilog Group. All Rights Reserved. To update your license please Click here.'



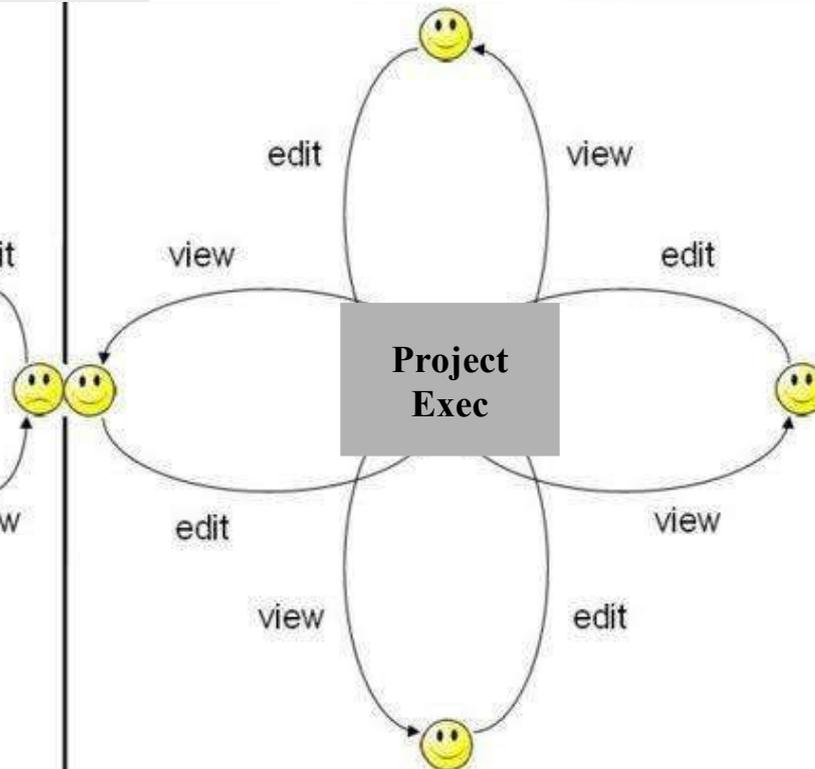
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# Project Management 2.0

## Project Management 1.0



## Project Management 2.0



# Project Management Challenges

- Business goals are projects
  - Regardless of industry or size, all businesses manage projects
- Cost, complexity and business environment are barriers to success
- Lack of visibility and control
  - Cross project and multiple project views difficult
  - Multi-enterprise beyond the firewall difficult
- Disparate systems result in time and money lost
  - Can't look in everyone's email
  - Costly delays when project team members unaware of status
- Collaboration is essential but difficult to manage
  - PM tools outside of the Enterprise collaboration environment
  - Duplicate information management and productivity loss



# Emergence of Project Management 2.0

- The PM discipline is inherently social
  - PM 2.0 is social project management enabled by Web 2.0 technologies
  - Social software and Web 2.0 technologies such as Wikis and Blogs make project teams more productive, projects more visible and project execution more agile
  - Total shift from PPM: Bottom-up, decentralized, intuitive, flexible
  - Simple, intuitive user experience enables participation and data centralization
  - Real-time visibility on all projects and portfolios
  - Feed captured data to PPM for more sophisticated analysis
  - Learn more about PM 2.0:
    - [http://en.wikipedia.org/wiki/Project\\_management\\_2.0](http://en.wikipedia.org/wiki/Project_management_2.0)
    - <http://www.triloggroup.com/portal/website/pm20.xsp>



# ProjExec® features

- Advanced project team collaboration and portfolio management place templates for Quickr or portlets for WebSphere Portal
- Integrates real-time collaboration with Sametime
- Professional project scheduling w/Gantt Editor for Project Managers
- Bi-directional sync with most scheduling tools including Microsoft Project and Primavera
- Seamless integration of Quickr documents w/ tasks
- Intuitive user experience w/ “one-click” update of task progress keeps execution status up to date
- My Tasks, My Timesheets, My Unread Items, My Calendar (Integrates w/ Notes calendar)
- Visual project/portfolio tracking w/ automatic alerts
- Configurable role-based security and workflow
- Issue Management
- Change Management
- Ad hoc reporting (Excel, PDF or HTML)



# Seamless Quickr Integration

- Centralized project content using Quickr Project Library
- Notes sidebar integration
  - Drag and drop email and documents to Project library
  - Update project task progress right from within Notes
- Seamlessly edit documents using MS Office or Lotus Symphony
- Upload and link documents from project library to project tasks and milestones
  - Project Charter
  - Requirements
  - SOW
  - Document Templates
  - Deliverables
  - Risk Assessment



# Home Page in Quicr Project Place (5.0)

Lotus. Quicr | Places | Files | amass | Help | Log Out

Places | My Places | Search in this place

E-ACME | More Actions

You are in: E-ACME | Project: E-ACME | [Switch to Another Project](#) | [Create a New Project](#)

**Home**

- Schedule
- Library
- Discussion
- Issues
- Changes
- Reports
- Tracking
- Portfolios
- Project Settings
- Search
- Members

New Page or Folder...

Customize this place

Place Tools

Advanced Search

## Project Home

### Work Summary

- [Late Tasks \(76\)](#)
- [Late Deliverables \(15\)](#)
- [Total Hours of Remaining Work \(1240\)](#)

### Project Progress

Planned:  100%

Actual:  15%

Expected End Date: 12/9/02 (In Progress)

Views: [My Tasks](#) | [Unread Items](#) | [Pending Actions](#) | [My Time Sheets](#) | [My Calendar](#)

Set Progress | Set Remaining Work | Set Actual Dates

1-10 of 93 | Page 1 | 2 | 3 | 4 | 5 ... 10 | Previous | Next

Filter Status:  All

| <input type="checkbox"/> | % Complete | Id    | Duration | Start    | Actual Start | Finish   | Actual Finish | Remaining Work(hrs) |
|--------------------------|------------|-------|----------|----------|--------------|----------|---------------|---------------------|
| <input type="checkbox"/> | 100%       | 1.2.1 | 2 days   | 12/08/09 | 12/08/09     | 12/10/09 | 12/10/09      | (0.00)              |
| <input type="checkbox"/> | 100%       | 1.2.2 | 2 days   | 12/08/09 | 12/08/09     | 12/10/09 | 12/10/09      | (0.00)              |
| <input type="checkbox"/> | 75%        | 1.2.1 | 2 days   | 12/08/09 | 12/08/09     | 12/10/09 | 12/10/09      | (0.00)              |
| <input type="checkbox"/> | 50%        | 1.2.1 | 2 days   | 12/08/09 | 12/08/09     | 12/10/09 | 12/10/09      | (0.00)              |
| <input type="checkbox"/> | 0%         | 1.2.1 | 2 days   | 12/08/09 | 12/08/09     | 12/10/09 | 12/10/09      | (0.00)              |
| <input type="checkbox"/> | 0%         | 1.2.1 | 2 days   | 12/08/09 | 12/08/09     | 12/10/09 | 12/10/09      | (0.00)              |

Show: 10 | 20 | 50 | 100 | All items | Jump to page 1 of 10 | Previous | Next



# Visual Gantt Editor in Quickr

Lotus Quickr Places Files Philip Collins Help Log Out

Places My Places Search in this place

E-ACME More Actions

You are in: E-ACME

Gantt Gantt By WBS

Synchronize with MS Project Close

Done On Schedule Moderately Late Seriously Late

| Name                    | Id      | Start Date | End Date | Resources                              |
|-------------------------|---------|------------|----------|--|
| EACME                   | 1       | 7/16/09    | 8/12/09  |  |
| System Analysis         | 1.1     | 7/16/09    | 7/21/09  |  |
| Requirements            | 1.1.1   | 7/16/09    | 7/17/09  |  |
| Product Description     | 1.1.1.1 | 7/16/09    | 7/16/09  | Philip Collins                         |
| Specifications          | 1.1.1.2 | 7/17/09    | 7/17/09  | Philip Collins                         |
| Design and Architecture | 1.1.2   | 7/16/09    | 7/17/09  |  |
| Data Diagram            | 1.1.2.1 | 7/16/09    | 7/16/09  | Mary Davis                             |
| Schemas                 | 1.1.2.2 | 7/17/09    | 7/17/09  | Mary Davis                             |
| Use Cases               | 1.1.3   | 7/20/09    | 7/21/09  |  |
| Ordering                | 1.1.3.1 | 7/20/09    | 7/20/09  | Al Mass                                |
| Search Products         | 1.1.3.2 | 7/20/09    | 7/21/09  | Al Mass                                |
| test2                   | 1.1.4   | 7/16/09    | 7/16/09  |  |
| GUI                     | 1.2     | 7/21/09    | 8/3/09   |  |
| HTML Design             | 1.2.1   | 7/21/09    | 7/27/09  |  |
| StyleSheet              | 1.2.1.1 | 7/21/09    | 7/22/09  | Amanda Calder                          |
| Graphics                | 1.2.1.2 | 7/22/09    | 7/27/09  | Amanda Calder                          |
| Components              | 1.2.2   | 7/27/09    | 7/29/09  |  |
| Action Bar              | 1.2.2.1 | 7/27/09    | 7/28/09  | Mary Davis                             |
| Tab Bar                 | 1.2.2.2 | 7/27/09    | 7/28/09  | Philip Collins                         |
| Menu                    | 1.2.2.3 | 7/27/09    | 7/29/09  | Amanda Calder                          |
| Templates               | 1.2.3   | 7/29/09    | 8/3/09   |  |
| View Template           | 1.2.3.1 | 7/29/09    | 7/30/09  | Amanda Calder                          |
| Form Template           | 1.2.3.2 | 7/30/09    | 8/3/09   | Al Mass                                |
| QA                      | 1.3     | 8/3/09     | 8/6/09   |  |
| QA Plan                 | 1.3.1   | 8/3/09     | 8/5/09   | Al Mass                                |
| Testing                 | 1.3.2   | 8/5/09     | 8/6/09   | Philip Collins, Adam Tinov, Arnold ... |
| Project Management      | 1.4     | 8/7/09     | 8/12/09  |  |
| Meetings                | 1.4.1   | 8/7/09     | 8/7/09   | Al Mass                                |

20-Jul 27-Jul 3-Aug 10-Aug

Product Description - 100%  
Specifications - 100%  
Data Diagram - 100%  
Schemas - 100%  
Ordering - 100%  
Search Products - 100%  
StyleSheet - 100%  
Graphics - 100%  
Action Bar - 85%  
Tab Bar - 85%  
Menu - 100%  
View Template - 100%  
Form Template - 100%  
QA Plan - 80%  
Testing - 0%  
Meetings - 0%

# Notes Sidebar Integration (5.0 release)

Sametime Contacts

ProjExec

My Tasks (10)

- 50% Activity 99992  
Start: 12/1/2009 - Finish 12/3/2009
- 100% Activity 789  
Start: 12/1/2009 - Finish 12/3/2009  
eacme scope.doc  
Created by AI Mass on 12/2/55  
Re: Ordering (AI Mass 1/21/09)
- 100% Activity 456  
Start: 12/1/2009 - Finish 12/3/2009
- 20% Activity 123  
Start: 12/1/2009 - Finish 12/3/2009
- 100% Budget Control  
Start: 12/1/2009 - Finish 12/3/2009
- 50% Create a risk Plan  
Start: 12/1/2009 - Finish 12/3/2009
- 20% create a Project Plan  
Start: 12/1/2009 - Finish 12/3/2009
- 20% Create a Prototype  
Start: 12/1/2009 - Finish 12/3/2009
- 50% Meet with Design Team  
Start: 12/1/2009 - Finish 12/3/2009

[Open in Web Browser](#)

Day-At-A-Glance

Feeds

My Widgets

Sametime Contacts

ProjExec

My Tasks (10)

- 50% Activity 99992  
Start: 12/1/2009 - Finish 12/3/2009
- 100% Activity 789  
Start: 12/1/2009 - Finish 12/3/2009
- 20% Activity 456  
Start: 12/1/2009 - Finish 12/3/2009
- 20% Activity 123  
Start: 12/1/2009 - Finish 12/3/2009
- 100% Budget Control  
90% - Finish 12/3/2009
- 50% Create a risk Plan  
Start: 12/1/2009 - Finish 12/3/2009
- 20% create a Project Plan  
Start: 12/1/2009 - Finish 12/3/2009
- 20% Create a Prototype  
Start: 12/1/2009 - Finish 12/3/2009
- 50% Meet with Design Team  
Start: 12/1/2009 - Finish 12/3/2009
- 50% Gather Information  
Start: 12/1/2009 - Finish 12/3/2009

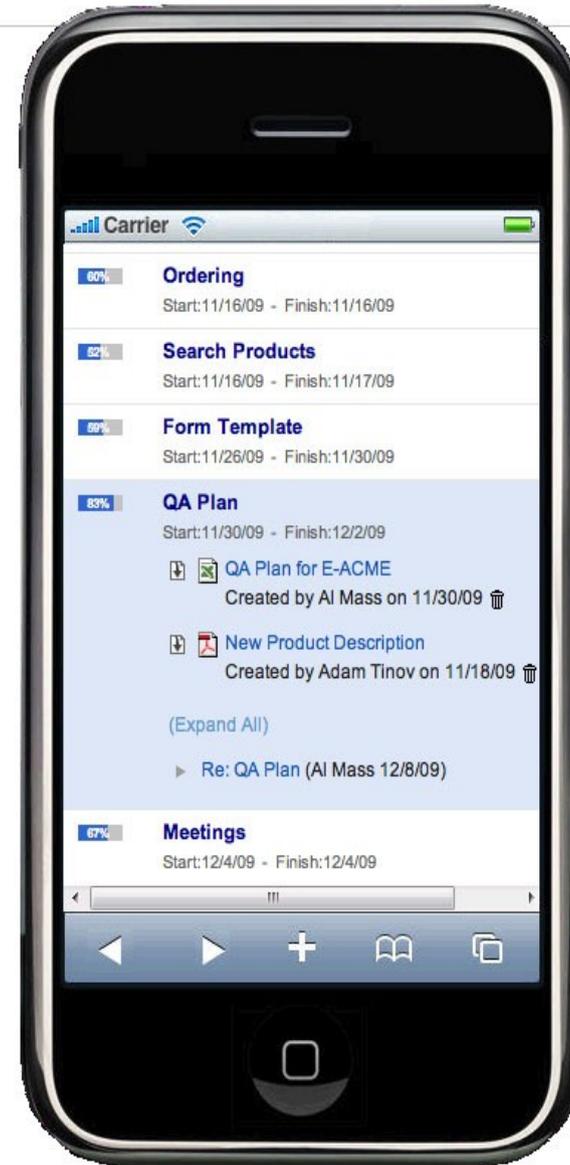
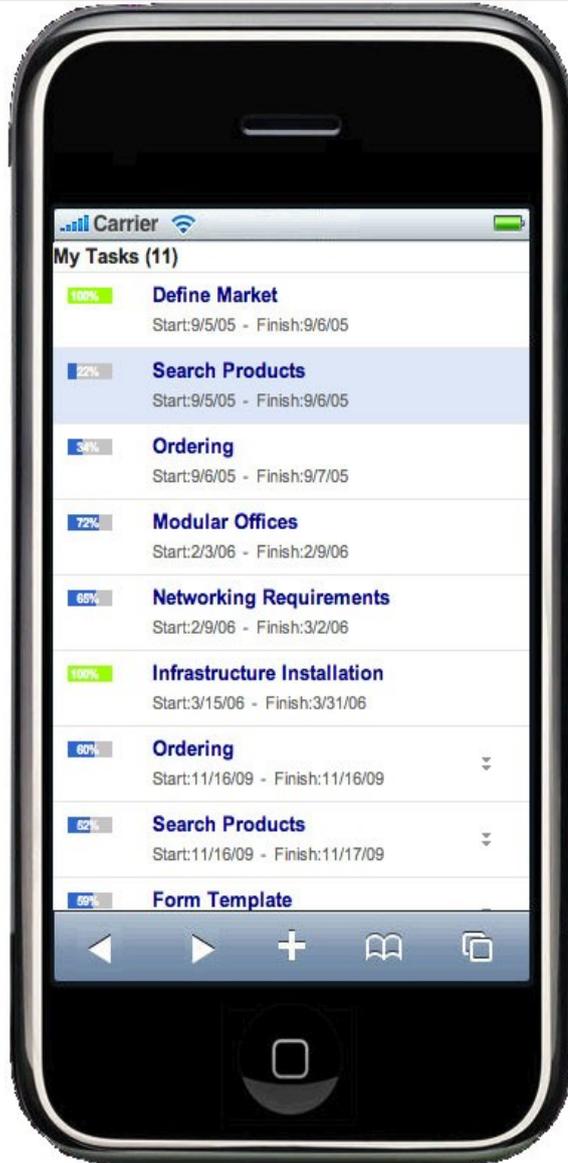
[Open in Web Browser](#)

Day-At-A-Glance

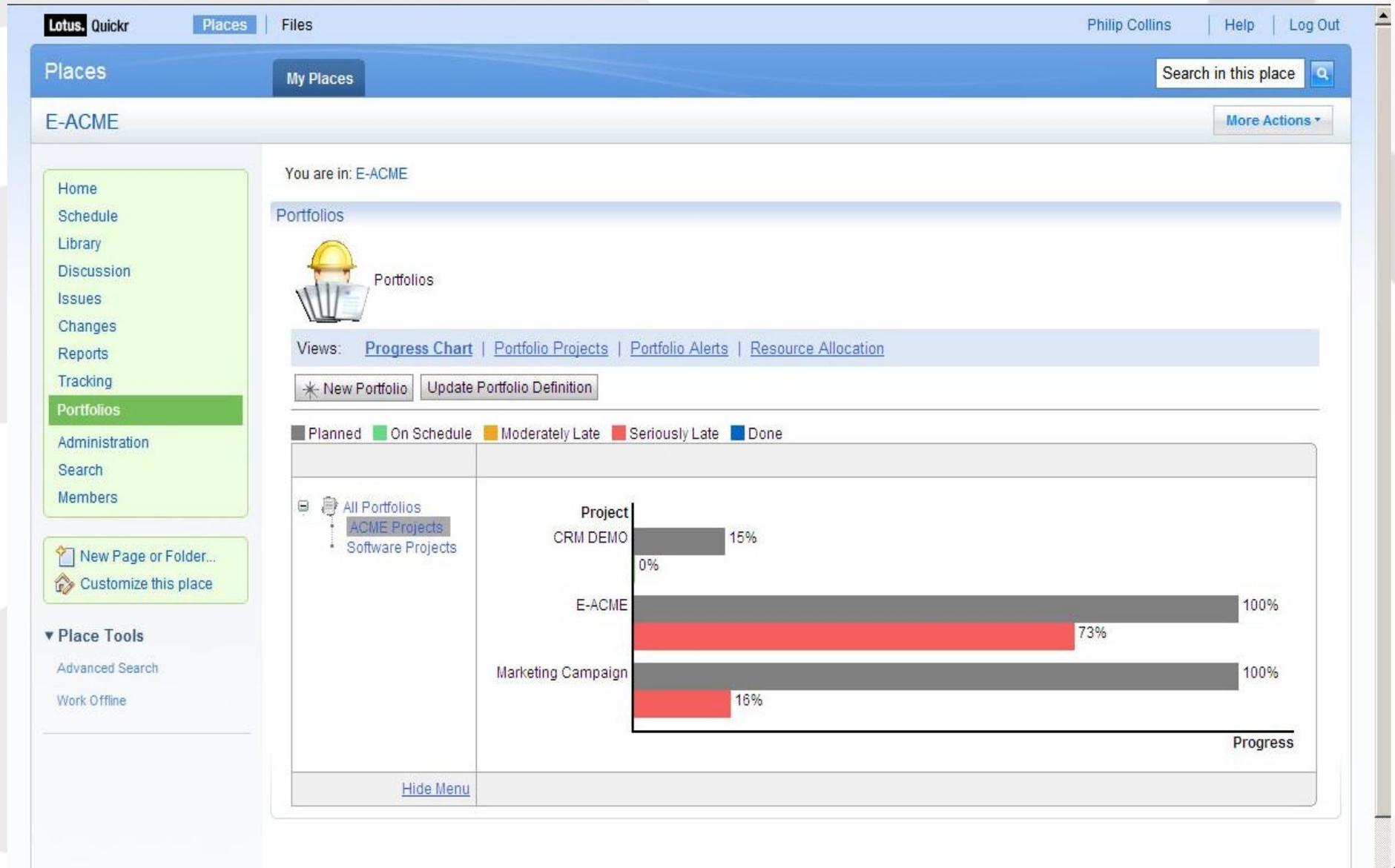
Feeds

My Widgets

# Support for Mobile Devices (5.0 release)



# Real-time Portfolio Visibility



# Additional Information

- Free Trial available
  - Visit the web site for details
    - ✓ [www.TrilogGroup.com](http://www.TrilogGroup.com)
- Recent flash demo of ProjExec 4.2.2 for Quickr
  - ✓ [http://domus2.triloggroup.com/ProjExec\\_Lotus\\_Award\\_2010.htm](http://domus2.triloggroup.com/ProjExec_Lotus_Award_2010.htm)



# To Learn More about Lotus Quickr...

**Latest product info, research,  
podcasts, and more**

<http://www.ibm.com/lotus/quickr>

**IBM DeveloperWorks**

<http://www.ibm.com/developerworks/lotus/products/quickr>

**Product Documentation**

<http://www.ibm.com/developerworks/lotus/documentation/quickr>

**Lotus Greenhouse**

<https://greenhouse.lotus.com/home/login.jsp>





# Thank you

