

Paired with an Idiot

Things that sabotage success





azlighthouse works, llc

HCL Master *****

Notes and Domino Developer since R3

3-Time IBM Champion

LearningXPages.com

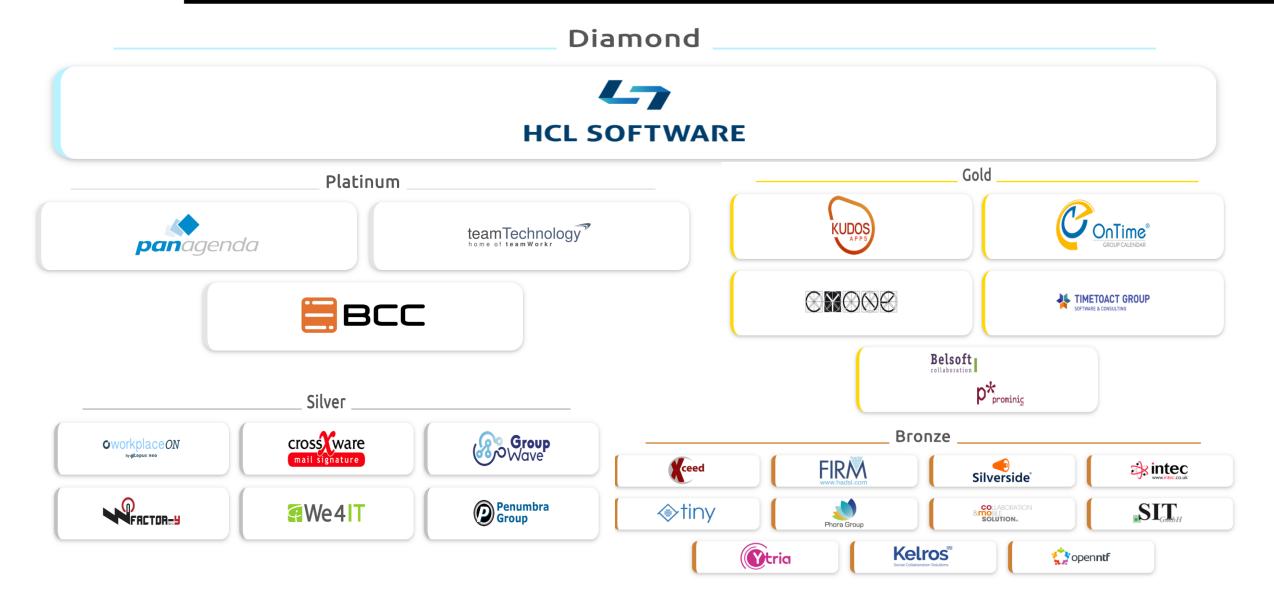
Traditional (non-Notes) development background.

Husband, Father, Mentor, Brew-Master, Curmudgeon





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Uncomfortable Truths

- You don't know
- Your specs are wrong
- Your requirements are invalid
- Your client doesn't know what they want
- You have been talking to the wrong people

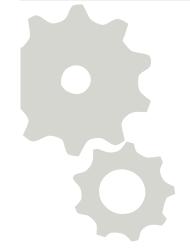




You don't know... what you don't know

"Did you want to borrow my pajamas?" -Lazlo Hollyfeld







- Project for a large manufacturing company.
- Replacing Netware shared files architecture with multi-NSF Application Suite
- 2 clustered Domino servers
- Multi-user shared Notes Client workstations on factory floor
- 4 months development & testing ACTIVE DIRECTORY



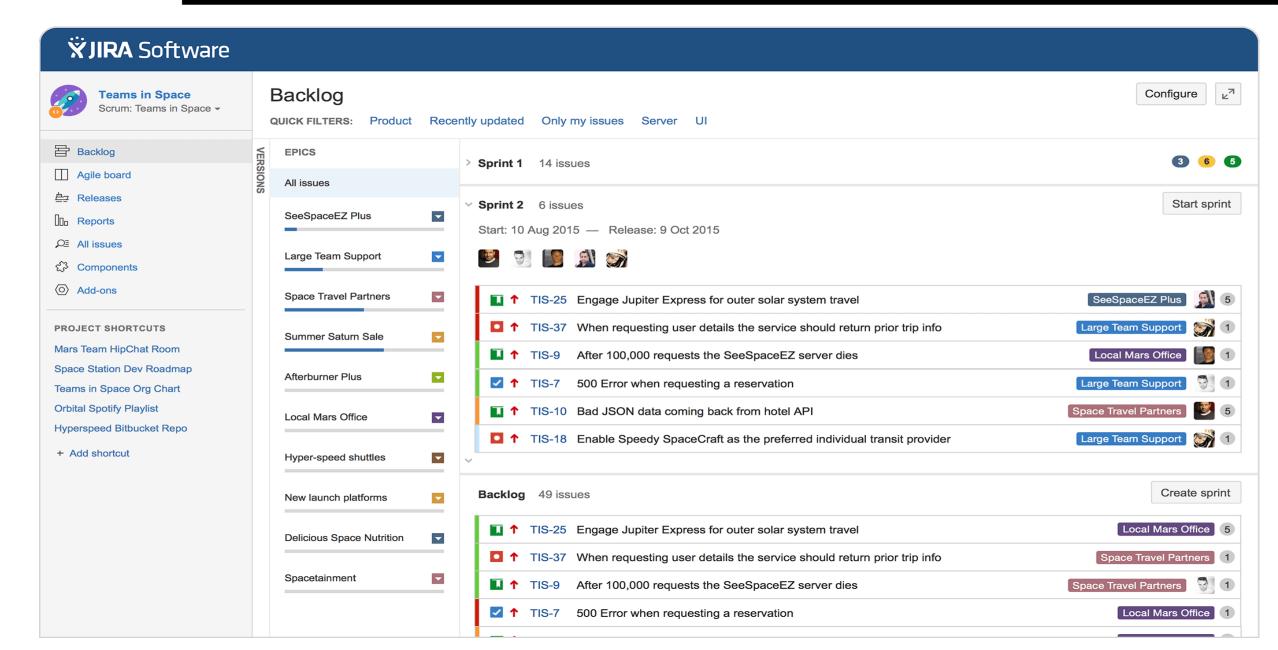
More Uncomfortable Truths

- Jira is not Agile Development
- MS Project is not Project Management
- Closed Support Tickets are not communication





JIRA – just a tool





Make sure customer understands your methods (agile).

Non-tech Companies that don't do updates often may not understand Sprints and will believe they are getting a completed product.





Things you can do

- Help Others
- Focus on quality
- Train your customer
- Use source control
- Learn to say no
- Have fun







"It never hurts to help!" -Eek! The Cat







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What are microgivashits?

- Microgivashits are microscopic life forms that reside within all living cells.
- We are symbionts with them, that is, life forms living together for mutual advantage.
- Without microgivashits, people would not care about what they do, and we would have no pride in our work.
- They continually speak to us, reminding us to do things right.





Do it Right

"It is often (always) tempting as a programmer to focus on doing it quickly to meet deadlines and budgets and so forth.

But as I come across routines written in the 1990s in my product that is in use today in companies all over the world, I am reminded that it is better to focus on doing it right."

Box Longhieriehe

-Ben Langhinrichs





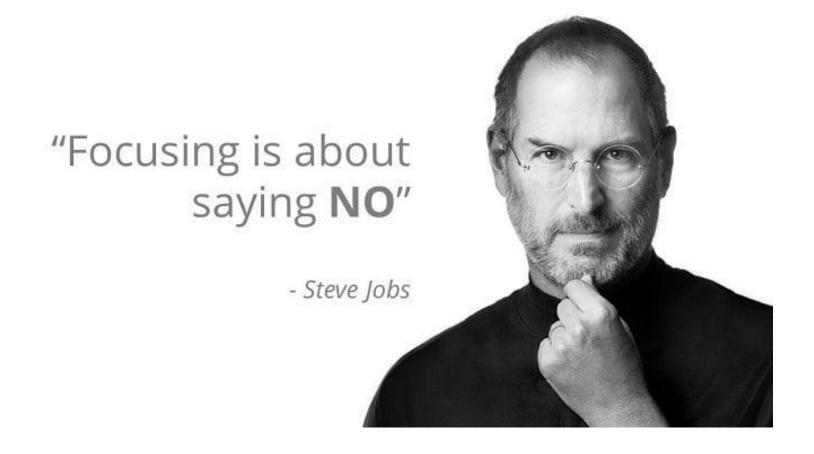
Prepare your client if they will need to do their own internal training.

They may not have the right resources and will need courseware.

















A few more things

- Communicate
- Find a partner
- Know what you are working with
- Acknowledge and Repent past mistakes
- Talk to END USERS
- Avoid Turf Wars





If you introduce new players or key point persons, make sure they understand your customer.

Your brand looks ridiculous when your client must train your new guy.



Everybody needs somebody







Know what you are working with

"Googling Errors for 2 hours can save you 10 minutes of reading documentation"

-Daniel Nashed









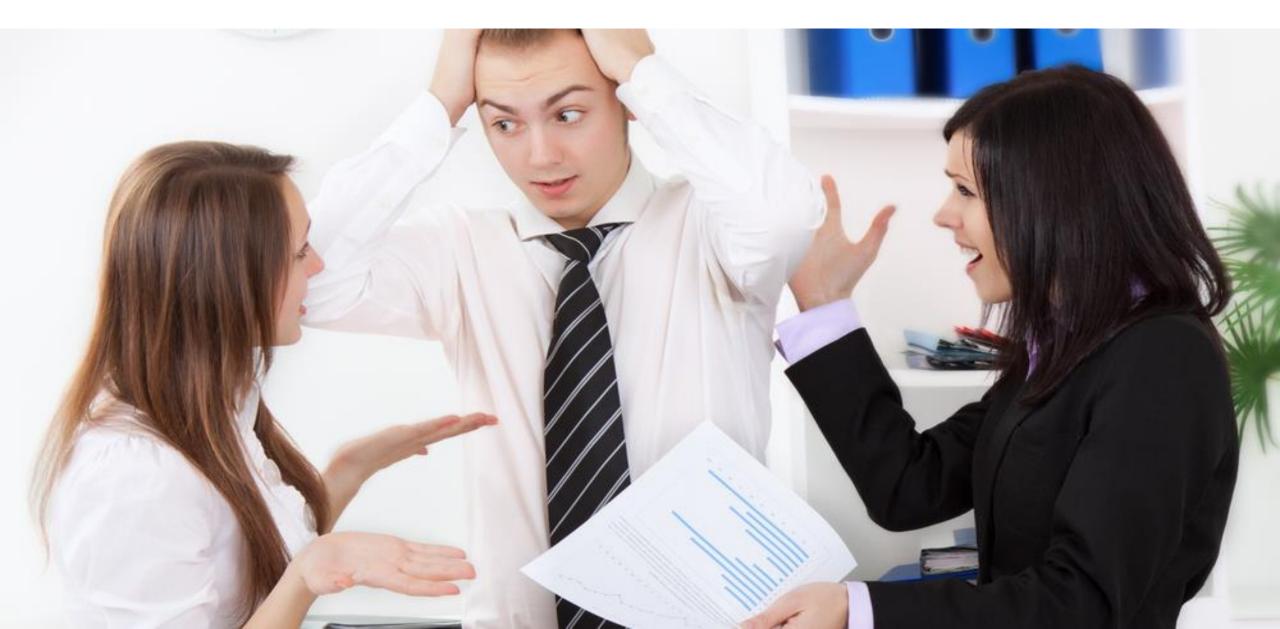
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- Marketing Campaign application
- Repository for mixed-media attachments (documents, images, sound clips, etc)
- Workflow & Approvals, Mail Notifications, etc.
- Multiple meetings with Business Process owners
- Multiple architecture reviews
- UAT MASSIVE FAILURE Workflow USELESS

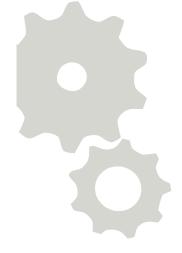








Be Kind



Costs you Nothing Wheaton's Rule

#engageug





Give Back

"When you reach the top, remember to send the elevator back down for the others"
-Edith Piaf







